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Sales Analysis by Sales Rep for Region

Americas

3/2012

Powered by MaD Reporting GmbH

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SALES ANALYSIS

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SALES VS MARGIN BY SALES REP

Sales vs Margin by Sales Rep

The chart is not displayed because it contains only undefined values.

▼ Filters applied: **Sales Rep Name:** Martha Richard

Sales Rep Name	Margin %	Revenue
-		0

CART LYNCH

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 927%

Target Revenue Increase = 110%

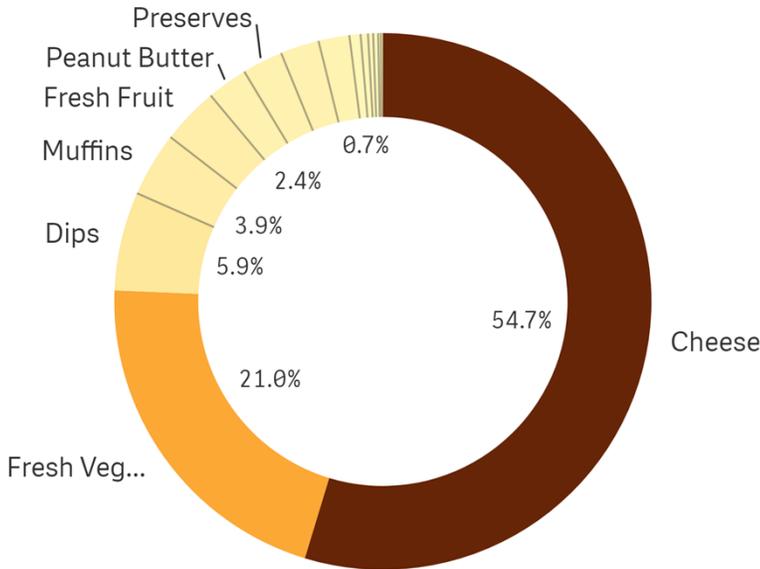


Revenue by Products

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Revenue by Products

Total Revenue = \$6,059



Product Sub Group Desc	Revenue
Cheese	3314,24
Fresh Vegetables	1270,18
Dips	360,20
Muffins	235,31
Fresh Fruit	208,34
Peanut Butter	148,24
Preserves	148,24
Sliced Bread	141,19
Spices	112,67
Canned Vegetables	40,40
Ice Cream	26,80
Milk	18,42
Deli Meats	18,30
Soda	10,09
Beer	6,79

SALES

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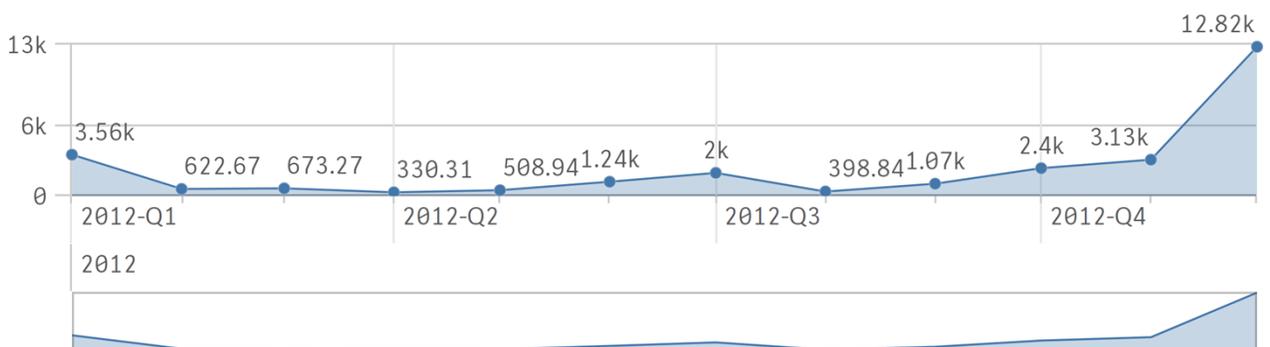
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$6 059	\$0
Beer	\$7	\$0
Pearl Imported Beer	\$7	\$0
Canned Vegetables	\$40	\$0
Just Right Canned String Beans	\$40	\$0
Cheese	\$3 314	\$0
Club Mild Cheddar Cheese	\$5	\$0
Gorilla Jack Cheese	\$3 309	\$0
Deli Meats	\$18	\$0
Cutting Edge Corned Beef	\$18	\$0
Dips	\$360	\$0
Fast Fondue Mix	\$14	\$0
Nationeel Salsa Dip	\$346	\$0
Fresh Fruit	\$208	\$0
Tell Tale Mandarin Oranges	\$208	\$0
Fresh Vegetables	\$1 270	\$0
Ebony Cauliflower	\$244	\$0
Ebony Fresh Lima Beans	\$519	\$0
Ebony Onions	\$64	\$0
Ebony Squash	\$173	\$0
High Top Tomatos	\$46	\$0
Tell Tale Mushrooms	\$225	\$0
Ice Cream	\$27	\$0
Imagine Ice Cream	\$27	\$0
Milk	\$18	\$0
Gorilla 1% Milk	\$18	\$0
Muffins	\$235	\$0
Colony Blueberry Muffins	\$235	\$0

Peanut Butter	\$148	\$0
BBB Best Creamy Peanut Butter	\$148	\$0
Preserves	\$148	\$0
BBB Best Strawberry Preserves	\$148	\$0
Sliced Bread	\$141	\$0
Fantastic White Bread	\$141	\$0
Soda	\$10	\$0
Excellent Diet Soda	\$10	\$0
Spices	\$113	\$0
Landslide Pepper	\$113	\$0

CARY FRANK

REVENUE

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Revenue vs Last Year's Revenue

Sed ut perspiciatis unde omnis iste natus error sit voluptatem accusantium doloremque laudantium, totam rem aperiam, eaque ipsa quae ab illo inventore veritatis et quasi architecto beatae vitae dicta sunt explicabo.

Revenue vs Last Year Revenue = 522%

Target Revenue Increase = 110%

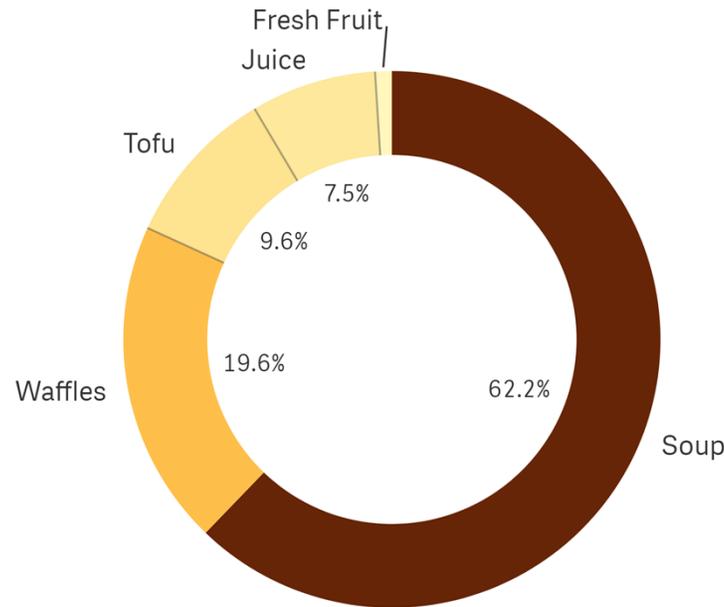


Revenue by Products

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Revenue by Products

Total Revenue = \$400



Product Sub Group Desc	Revenue
Soup	248,46
Waffles	78,40
Tofu	38,52
Juice	30,12
Fresh Fruit	4,00

SALES

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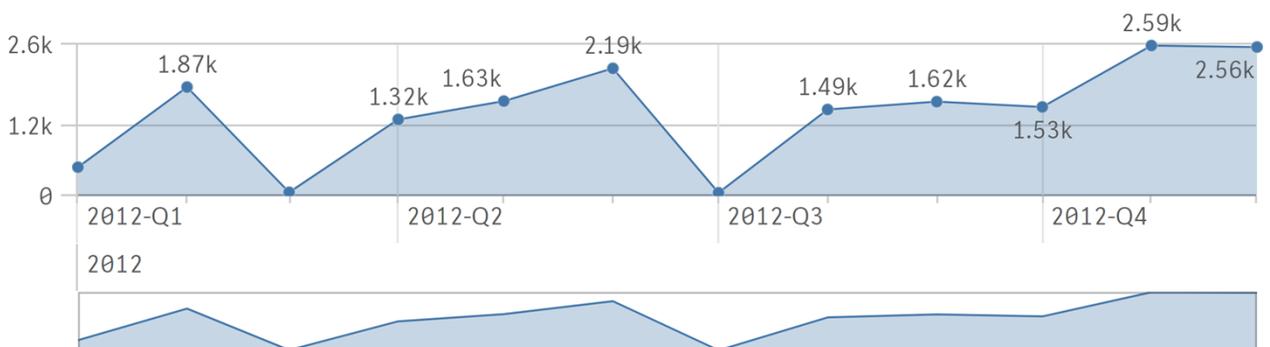
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$400	\$5
Cooking Oil	\$0	\$5
Super Vegetable Oil	\$0	\$5
Fresh Fruit	\$4	\$0
Ebony Mandarin Oranges	\$4	\$0
Juice	\$30	\$0
Excellent Cranberry Juice	\$30	\$0
Soup	\$248	\$0
Blue Label Turkey Noodle Soup	\$248	\$0
Tofu	\$39	\$0
High Top Firm Tofu	\$39	\$0
Waffles	\$78	\$0
Imagine Low Fat Waffles	\$78	\$0

CRAIG LARY

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 47%

Target Revenue Increase = 110%

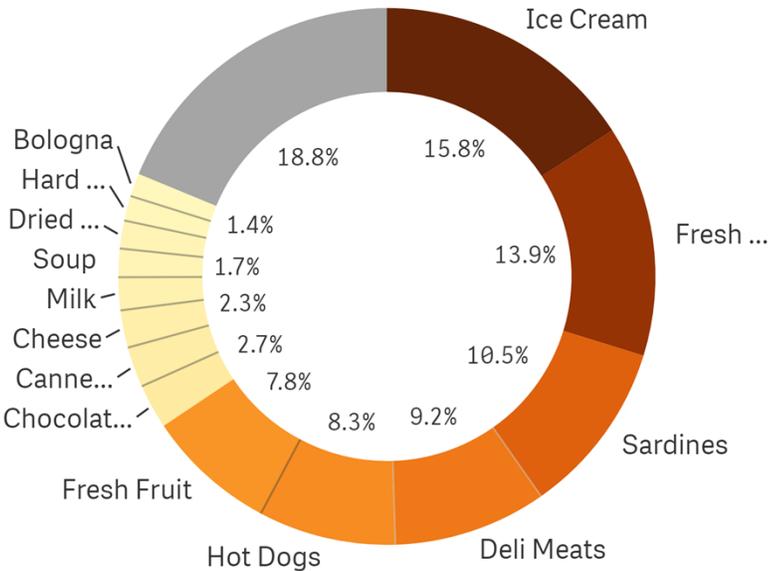


Revenue by Products

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Revenue by Products

Total Revenue = \$115,637



Product Sub Group Desc	Revenue
Ice Cream	18318,59
Fresh Vegetables	16102,28
Sardines	12139,12
Deli Meats	10671,01
Hot Dogs	9576,03
Fresh Fruit	9064,55
Chocolate Candy	3099,49
Canned Vegetables	2814,76
Cheese	2607,32
Milk	2285,48
Soup	1974,35
Dried Fruit	1944,53
Hard Candy	1735,28
Bologna	1613,71
	21690,39

SALES

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Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$115 639	\$56 931
Beer	\$1 192	\$0
Good Imported Beer	\$697	\$0
Pearl Imported Beer	\$25	\$0
Pearl Light Beer	\$210	\$0
Walrus Imported Beer	\$260	\$0
Bologna	\$1 614	\$437
Red Spade Beef Bologna	\$1 215	\$437
Red Spade Low Fat Bologna	\$399	\$0
Canned Fruit	\$325	\$0
Applause Canned Mixed Fruit	\$325	\$0
Canned Vegetables	\$2 815	\$424
Better Canned String Beans	\$34	\$0
Blue Label Canned Beets	\$330	\$0
Bravo Canned Tomatos	\$1 309	\$424
Bravo Canned Yams	\$1 143	\$0
Cereal	\$537	\$37
Best Oatmeal	\$262	\$0
Best Wheat Puffs	\$0	\$37
Special Corn Puffs	\$63	\$0
Special Grits	\$159	\$0
Special Wheat Puffs	\$53	\$0
Cheese	\$2 607	\$1 369
Carlson Cheese Spread	\$146	\$0
Carlson Jack Cheese	\$294	\$0
Club Cheese Spread	\$0	\$790
Club Havarti Cheese	\$88	\$0
Club Sharp Cheddar Cheese	\$871	\$0

Gorilla Havarti Cheese	\$308	\$0
Gorilla Jack Cheese	\$573	\$579
Gorilla Low Fat String Cheese	\$326	\$0
Chips	\$1 238	\$1 653
Fast BBQ Potato Chips	\$397	\$422
Fast Corn Chips	\$93	\$0
Fast Low Fat Chips	\$139	\$0
Fast Potato Chips	\$415	\$0
Nationeel Corn Chips	\$0	\$1 231
Nationeel Potato Chips	\$195	\$0
Chocolate Candy	\$3 100	\$45
Atomic Mint Chocolate Bar	\$2 628	\$0
Atomic Tasty Candy Bar	\$361	\$0
Choice Mint Chocolate Bar	\$44	\$45
Choice Semi-Sweet Chocolate Bar	\$9	\$0
Choice Tasty Candy Bar	\$57	\$0
Clams	\$221	\$0
Just Right Fancy Canned Clams	\$221	\$0
Coffee	\$127	\$0
Super Columbian Coffee	\$47	\$0
Super Regular Coffee	\$80	\$0
Cookies	\$219	(\$526)
Best Choice Chocolate Chip Cookies	\$0	(\$526)
Best Choice Graham Crackers	\$11	\$0
Fast Chocolate Chip Cookies	\$19	\$0
Fast Fudge Cookies	\$135	\$0
Fast Graham Crackers	\$53	\$0
Cooking Oil	\$755	\$0
Super Sesame Oil	\$500	\$0
Super Vegetable Oil	\$255	\$0
Cottage Cheese	\$122	\$0

Even Better Low Fat Cottage Cheese	\$122	\$0
Crackers	\$2	\$0
Best Choice Sesame Crackers	\$2	\$0
Deli Meats	\$10 671	\$32 961
Cutting Edge Sliced Ham	\$573	\$0
Moms Corned Beef	\$254	\$258
Moms Sliced Ham	\$243	\$558
Moms Sliced Turkey	\$9 583	\$32 144
Red Spade Sliced Turkey	\$18	\$0
Deli Salads	\$503	\$1 760
Moms Potato Salad	\$503	\$0
Red Spade Low Fat Cole Slaw	\$0	\$1 760
Dips	\$623	\$151
Fast Salsa Dip	\$285	\$0
Nationeel Avocado Dip	\$189	\$0
Nationeel Salsa Dip	\$150	\$151
Donuts	\$240	\$0
Best Choice Frosted Donuts	\$134	\$0
Nationeel Frosted Donuts	\$106	\$0
Dried Fruit	\$1 945	\$297
Best Choice Apple Fruit Roll	\$82	\$0
Best Choice Dried Apricots	\$85	\$59
Best Choice Dried Dates	\$3	\$0
Best Choice Golden Raisins	\$230	\$239
Fast Dried Apples	\$886	\$0
Fast Dried Apricots	\$141	\$0
Fast Grape Fruit Roll	\$39	\$0
Fast Strawberry Fruit Roll	\$48	\$0
Nationeel Golden Raisins	\$272	\$0
Nationeel Raspberry Fruit Roll	\$157	\$0
Dried Meat	\$85	\$0

Nationeel Beef Jerky	\$85	\$0
Eggs	\$843	\$67
Blue Medal Large Eggs	\$41	\$0
Jumbo Small Eggs	\$260	\$67
Urban Egg Substitute	\$67	\$0
Urban Large Brown Eggs	\$127	\$0
Urban Large Eggs	\$133	\$0
Urban Small Brown Eggs	\$188	\$0
Urban Small Eggs	\$26	\$0
Flavored Drinks	\$0	\$1 867
Fabulous Mango Drink	\$0	\$1 867
French Fries	\$863	\$0
Big Time Fajita French Fries	\$10	\$0
Big Time Home Style French Fries	\$849	\$0
Golden Home Style French Fries	\$4	\$0
Fresh Fish	\$199	\$0
Kiwi Lox	\$80	\$0
Tip Top Lox	\$118	\$0
Fresh Fruit	\$9 065	\$663
Ebony Cantelope	\$236	\$0
Ebony Lemons	\$417	\$0
Ebony Macintosh Apples	\$1 623	\$0
Ebony Plums	\$102	\$0
Ebony Tangerines	\$85	\$0
High Top Cantelope	\$88	\$0
High Top Golden Delcious Apples	\$632	\$85
High Top Lemons	\$45	\$0
High Top Macintosh Apples	\$143	\$213
High Top Oranges	\$48	\$0
Tell Tale Fancy Plums	\$4 230	\$0
Tell Tale Fuji Apples	\$69	\$0

Tell Tale Lemons	\$80	\$0
Tell Tale Limes	\$130	\$0
Tell Tale Macintosh Apples	\$1 137	\$0
Tell Tale Mandarin Oranges	\$0	\$365
Fresh Vegetables	\$16 103	\$1 037
Ebony New Potatos	\$166	\$0
Ebony Prepared Salad	\$12 223	\$1 037
Ebony Squash	\$771	\$0
Ebony Sweet Peas	\$261	\$0
High Top Beets	\$83	\$0
High Top Cauliflower	\$85	\$0
High Top Dried Mushrooms	\$1 231	\$0
High Top Garlic	\$234	\$0
High Top Green Pepper	\$48	\$0
High Top Summer Squash	\$257	\$0
High Top Sweet Onion	\$99	\$0
High Top Tomatos	\$641	\$0
Tell Tale Elephant Garlic	\$4	\$0
Frozen Chicken	\$1 201	\$90
Big Time Frozen Chicken Thighs	\$0	\$90
Golden Frozen Chicken Thighs	\$1 201	\$0
Frozen Vegetables	\$111	\$0
Big Time Frozen Broccoli	\$111	\$0
Gum	\$352	\$0
Atomic Bubble Gum	\$352	\$0
Hard Candy	\$1 735	\$719
Atomic Spicy Mints	\$366	\$719
Thresher Spicy Mints	\$1 370	\$0
Hot Dogs	\$9 576	\$7 091
Cutting Edge Foot-Long Hot Dogs	\$285	\$7 091
Cutting Edge Turkey Hot Dogs	\$86	\$0

Moms Foot-Long Hot Dogs	\$113	\$0
Red Spade Foot-Long Hot Dogs	\$1 692	\$0
Red Spade Turkey Hot Dogs	\$7 399	\$0
Ice Cream	\$18 319	\$1 603
Big Time Ice Cream	\$121	\$403
Golden Popsicles	\$14	\$0
Imagine Ice Cream	\$22	\$0
Imagine Popsicles	\$18 161	\$1 199
Jam	\$55	\$0
BBB Best Strawberry Jam	\$55	\$0
Jelly	\$239	\$0
BBB Best Strawberry Jelly	\$239	\$0
Juice	\$677	\$10
Excellent Berry Juice	\$376	\$10
Token Orange Juice	\$301	\$0
Milk	\$2 286	\$0
Gorilla 1% Milk	\$365	\$0
Gorilla Chocolate Milk	\$1 920	\$0
Muffins	\$129	\$75
Colony Blueberry Muffins	\$129	\$0
Great Blueberry Muffins	\$0	\$55
Great Muffins	\$0	\$20
Nuts	\$488	\$28
High Top Mixed Nuts	\$129	\$0
High Top Party Nuts	\$78	\$0
High Top Walnuts	\$0	\$28
Tell Tale Almonds	\$102	\$0
Tell Tale Mixed Nuts	\$151	\$0
Tell Tale Walnuts	\$28	\$0
Oysters	\$276	\$0
Blue Label Fancy Canned Oysters	\$31	\$0

Just Right Fancy Canned Oysters	\$246	\$0
Pasta	\$540	\$1 005
Discover Spaghetti	\$538	\$1 005
Shady Lake Ravioli	\$2	\$0
Peanut Butter	\$201	\$0
BBB Best Chunky Peanut Butter	\$201	\$0
Pizza	\$1 119	\$0
Big Time Frozen Cheese Pizza	\$1 071	\$0
Golden Frozen Cheese Pizza	\$24	\$0
Imagine Frozen Pepperoni Pizza	\$24	\$0
Popsicles	\$118	\$83
Big Time Grape Popsicles	\$34	\$0
Golden Grape Popsicles	\$84	\$83
Preserves	\$629	\$0
Landslide Grape Preserves	\$19	\$0
Landslide Low Fat Apple Butter	\$123	\$0
Super Apple Butter	\$202	\$0
Super Grape Preserves	\$82	\$0
Super Low Fat Apple Butter	\$203	\$0
Pretzels	\$3	\$0
Best Choice Salted Pretzels	\$3	\$0
Rice	\$130	\$0
Shady Lake Rice Medly	\$130	\$0
Sardines	\$12 139	\$2 220
Better Fancy Canned Sardines	\$12 139	\$2 220
Shrimp	\$1 542	\$325
Bravo Large Canned Shrimp	\$1 542	\$325
Sliced Bread	\$1	\$153
Fantastic Rye Bread	\$0	\$107
Great Pumpernickel Bread	\$1	\$46
Soda	\$176	\$0

Excellent Diet Cola	\$48	\$0
Fabulous Diet Soda	\$128	\$0
Soup	\$1 974	\$2
Better Noodle Soup	\$0	\$2
Bravo Beef Soup	\$59	\$0
Just Right Beef Soup	\$97	\$0
Just Right Chicken Ramen Soup	\$1 618	\$0
Just Right Chicken Soup	\$27	\$0
Just Right Noodle Soup	\$172	\$0
Sour Cream	\$94	\$0
Even Better Low Fat Sour Cream	\$94	\$0
Spices	\$298	\$0
BBB Best Salt	\$117	\$0
Landslide Oregano	\$80	\$0
Landslide Pepper	\$102	\$0
Sugar	\$396	\$0
Landslide White Sugar	\$227	\$0
Super White Sugar	\$169	\$0
Tofu	\$405	\$20
High Top Firm Tofu	\$23	\$0
Tell Tale Firm Tofu	\$381	\$20
Tuna	\$767	\$0
Just Right Canned Tuna in Water	\$767	\$0
TV Dinner	\$157	\$0
Big Time Beef TV Dinner	\$87	\$0
Big Time Chicken TV Dinner	\$14	\$0
Golden Turkey TV Dinner	\$56	\$0
Waffles	\$1 071	\$1 265
Big Time Apple Cinnamon Waffles	\$77	\$0
Golden Apple Cinnamon Waffles	\$864	\$0
Golden Waffles	\$0	\$1 265

Imagine Low Fat Waffles	\$129	\$0
Wine	\$1 530	\$0
Good Chardonnay Wine	\$66	\$0
Good Light Wine	\$16	\$0
Pearl Chardonnay	\$1 415	\$0
Pearl Chardonnay Wine	\$5	\$0
Pearl White Zinfandel Wine	\$27	\$0
Yogurt	\$894	\$0
Gorilla Blueberry Yogurt	\$602	\$0
Gorilla Strawberry Yogurt	\$292	\$0

DAVID HOWARD

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 25%

Target Revenue Increase = 110%

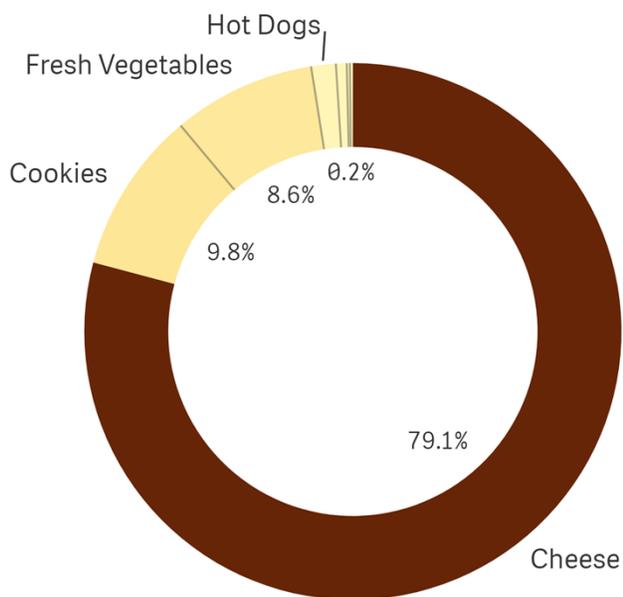


Revenue by Products

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Revenue by Products

Total Revenue = \$6,480



Product Sub Group Desc	Revenue
Cheese	5128,25
Cookies	633,55
Fresh Vegetables	556,66
Hot Dogs	95,82
Deli Meats	42,09
Eggs	11,72
Spices	11,72

SALES

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Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$6 480	\$3 819
Beer	\$0	\$9
Pearl Imported Beer	\$0	\$9
Bologna	\$0	\$128
Red Spade Beef Bologna	\$0	\$128
Canned Vegetables	\$0	\$12
Better Canned String Beans	\$0	\$12
Cheese	\$5 128	\$654
Club Cheese Spread	\$36	\$0
Even Better Mild Cheddar Cheese	\$2 485	\$0
Even Better Sharp Cheddar Cheese	\$621	\$0
Gorilla Havarti Cheese	\$0	\$160
Gorilla Jack Cheese	\$1 985	\$0
Gorilla String Cheese	\$0	\$494
Chips	\$0	\$21
Nationeel Potato Chips	\$0	\$21
Cookies	\$634	\$0
Fast Low Fat Cookies	\$634	\$0
Cottage Cheese	\$0	\$27
Club Low Fat Cottage Cheese	\$0	\$27
Deli Meats	\$42	\$228
American Sliced Ham	\$0	\$85
Moms Sliced Chicken	\$0	\$144
Moms Sliced Ham	\$42	\$0
Deli Salads	\$0	\$55
Moms Cole Slaw	\$0	\$55
Dips	\$0	\$100
Nationeel Avocado Dip	\$0	\$100

Eggs	\$12	\$62
National Small Brown Eggs	\$12	\$0
Urban Small Brown Eggs	\$0	\$62
French Fries	\$0	\$166
Big Time Fajita French Fries	\$0	\$8
Big Time Low Fat French Fries	\$0	\$6
Golden Fajita French Fries	\$0	\$152
Fresh Fruit	\$0	\$565
Ebony Cantelope	\$0	\$63
Ebony Plums	\$0	\$106
High Top Oranges	\$0	\$66
Tell Tale Limes	\$0	\$330
Fresh Vegetables	\$557	\$58
Ebony New Potatos	\$0	\$16
Ebony Prepared Salad	\$557	\$0
High Top Tomatos	\$0	\$42
Hot Dogs	\$96	\$0
Cutting Edge Turkey Hot Dogs	\$96	\$0
Ice Cream	\$0	\$12
Big Time Ice Cream	\$0	\$12
Muffins	\$0	\$20
Great Muffins	\$0	\$20
Nuts	\$0	\$340
Tell Tale Almonds	\$0	\$330
Tell Tale Mixed Nuts	\$0	\$10
Pasta	\$0	\$280
Monarch Ravioli	\$0	\$280
Pretzels	\$0	\$401
Nationeel Salted Pretzels	\$0	\$401
Sauces	\$0	\$104
BBB Best Tomato Sauce	\$0	\$104

Shrimp	\$0	\$1
Blue Label Large Canned Shrimp	\$0	\$1
Soda	\$0	\$42
Washington Diet Cola	\$0	\$42
Spices	\$12	\$0
BBB Best Oregano	\$12	\$0
Sugar	\$0	\$1
Super White Sugar	\$0	\$1
TV Dinner	\$0	\$36
Big Time Chicken TV Dinner	\$0	\$36
Waffles	\$0	\$309
Golden Apple Cinnamon Waffles	\$0	\$152
Imagine Apple Cinnamon Waffles	\$0	\$88
Imagine Low Fat Waffles	\$0	\$69
Wine	\$0	\$7
Walrus Chablis Wine	\$0	\$7
Yogurt	\$0	\$181
Gorilla Blueberry Yogurt	\$0	\$181

DEBORAH HALMON

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 1,882%

Target Revenue Increase = 110%

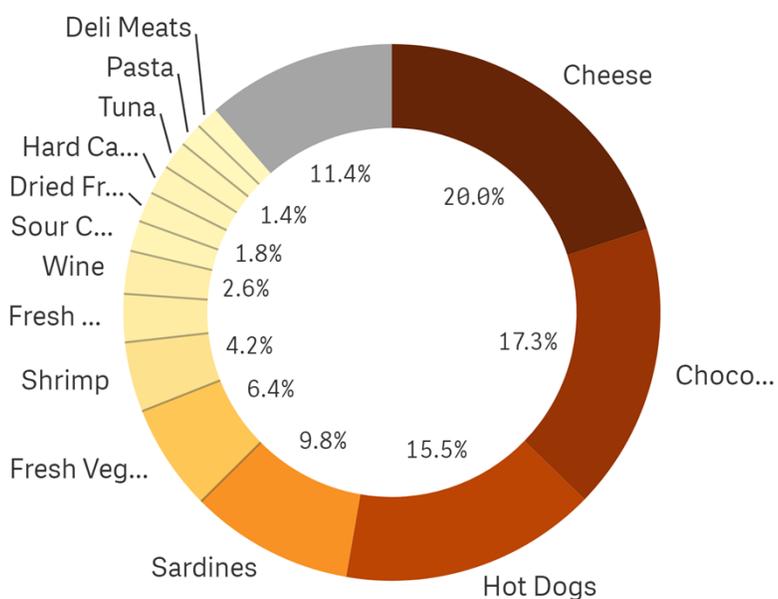


Revenue by Products

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Revenue by Products

Total Revenue = \$32,822



Product Sub Group Desc	Revenue
Cheese	6553,10
Chocolate Candy	5676,04
Hot Dogs	5076,67
Sardines	3231,60
Fresh Vegetables	2111,96
Shrimp	1382,75
Fresh Fruit	948,71
Wine	846,66
Sour Cream	603,56
Dried Fruit	597,68
Hard Candy	580,18
Tuna	555,12
Pasta	466,26
Deli Meats	451,42
	3740,56

SALES

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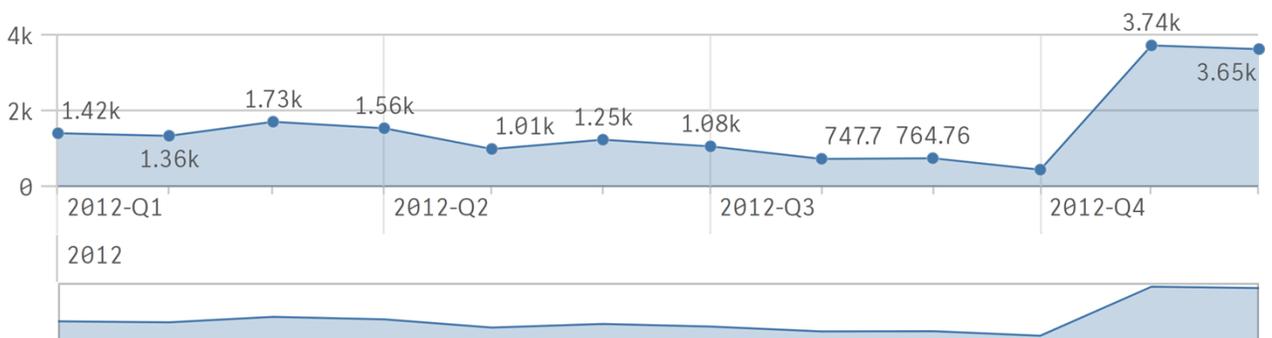
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$32 823	\$402
Beer	\$180	\$0
Good Imported Beer	\$180	\$0
Canned Fruit	\$415	\$0
Applause Canned Mixed Fruit	\$411	\$0
Swell Canned Mixed Fruit	\$4	\$0
Canned Vegetables	\$356	\$136
Better Canned Beets	\$0	\$22
Bravo Canned Tomatos	\$116	\$114
Bravo Canned Yams	\$241	\$0
Cheese	\$6 553	\$0
Carlson Mild Cheddar Cheese	\$5	\$0
Club Sharp Cheddar Cheese	\$944	\$0
Even Better Cheese Spread	\$4	\$0
Even Better Havarti Cheese	\$2	\$0
Even Better Head Cheese	\$9	\$0
Even Better Low Fat String Cheese	\$19	\$0
Gorilla Cheese Spread	\$5 407	\$0
Gorilla Low Fat String Cheese	\$162	\$0
Chips	\$110	\$0
Fast BBQ Potato Chips	\$110	\$0
Chocolate Candy	\$5 676	\$0
Atomic Mint Chocolate Bar	\$5 536	\$0
Choice Tasty Candy Bar	\$140	\$0
Clams	\$58	\$0
Just Right Fancy Canned Clams	\$58	\$0
Coffee	\$55	\$0
Landslide Columbian Coffee	\$13	\$0

Super Regular Coffee	\$42	\$0
Cooking Oil	\$4	\$0
Landslide Vegetable Oil	\$4	\$0
Cottage Cheese	\$25	\$0
Club Large Curd Cottage Cheese	\$25	\$0
Crackers	\$2	\$0
Best Choice Sesame Crackers	\$2	\$0
Deli Meats	\$451	\$0
Moms Sliced Turkey	\$451	\$0
Dips	\$0	\$66
Fast Avocado Dip	\$0	\$66
Dried Fruit	\$598	\$30
Best Choice Dried Apricots	\$0	\$30
Best Choice Golden Raisins	\$121	\$0
Nationeel Golden Raisins	(\$35)	\$0
Nationeel Raisins	\$512	\$0
Dried Meat	\$3	\$0
Best Choice Beef Jerky	\$3	\$0
Eggs	\$28	\$0
Urban Small Eggs	\$28	\$0
French Fries	\$307	\$0
Big Time Home Style French Fries	\$307	\$0
Fresh Fruit	\$949	\$107
Ebony Lemons	\$0	\$107
Ebony Macintosh Apples	\$366	\$0
Ebony Peaches	\$7	\$0
High Top Golden Delcious Apples	\$334	\$0
High Top Macintosh Apples	\$226	\$0
Tell Tale Mandarin Oranges	\$16	\$0
Fresh Vegetables	\$2 112	\$0
Ebony Cauliflower	\$15	\$0

Ebony Prepared Salad	\$1 603	\$0
Ebony Squash	\$150	\$0
Ebony Sweet Peas	\$69	\$0
High Top Beets	\$275	\$0
Gum	\$173	\$0
Atomic Bubble Gum	\$173	\$0
Hard Candy	\$580	\$0
Thresher Mints	\$24	\$0
Thresher Spicy Mints	\$556	\$0
Hot Dogs	\$5 077	\$0
Cutting Edge Foot-Long Hot Dogs	\$241	\$0
Red Spade Foot-Long Hot Dogs	\$891	\$0
Red Spade Turkey Hot Dogs	\$3 945	\$0
Juice	\$259	\$0
Excellent Berry Juice	\$408	\$0
Washington Cranberry Juice	(\$150)	\$0
Milk	\$0	\$63
Carlson Chocolate Milk	\$0	\$63
Oysters	\$255	\$0
Just Right Fancy Canned Oysters	\$255	\$0
Pasta	\$466	\$0
Discover Manicotti	\$76	\$0
Discover Ravioli	\$76	\$0
Monarch Ravioli	\$314	\$0
Peanut Butter	\$257	\$0
BBB Best Creamy Peanut Butter	\$257	\$0
Popcorn	\$12	\$0
Nationeel No Salt Popcorn	\$12	\$0
Pretzels	\$1	\$0
Best Choice Salted Pretzels	\$1	\$0
Rice	\$273	\$0

Shady Lake Rice Medly	\$136	\$0
Shady Lake Thai Rice	\$137	\$0
Sardines	\$3 232	\$0
Better Fancy Canned Sardines	\$3 232	\$0
Sauces	\$103	\$0
BBB Best Tomato Sauce	\$103	\$0
Shrimp	\$1 383	\$0
Bravo Large Canned Shrimp	\$1 383	\$0
Sliced Bread	\$0	\$1
Great Pumpernickel Bread	\$0	\$1
Soda	\$256	\$0
Washington Diet Cola	\$256	\$0
Soup	\$186	\$0
Bravo Regular Ramen Soup	\$3	\$0
Just Right Chicken Ramen Soup	\$155	\$0
Just Right Chicken Soup	\$27	\$0
Sour Cream	\$604	\$0
Gorilla Sour Cream	\$604	\$0
Tuna	\$555	\$0
Just Right Canned Tuna in Water	\$555	\$0
Wine	\$847	\$0
Good Light Wine	\$33	\$0
Pearl Chardonnay	\$813	\$0
Yogurt	\$422	\$0
Club Blueberry Yogurt	\$8	\$0
Gorilla Blueberry Yogurt	\$414	\$0

DAVID LAYCHAK

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 1,498%

Target Revenue Increase = 110%

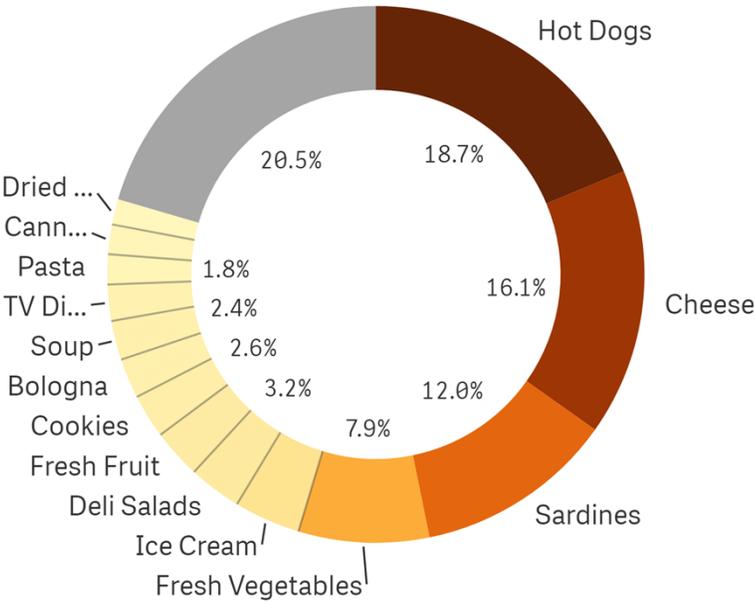


Revenue by Products

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Revenue by Products

Total Revenue = \$138,092



Product Sub Group Desc	Revenue
Hot Dogs	25852,07
Cheese	22214,88
Sardines	16549,79
Fresh Vegetables	10856,46
Ice Cream	5513,20
Deli Salads	4406,74
Fresh Fruit	4108,31
Cookies	3657,39
Bologna	3308,82
Soup	3263,82
TV Dinner	3013,06
Pasta	2483,09
Canned Vegetables	2466,32
Dried Fruit	2125,90
	28271,68

SALES

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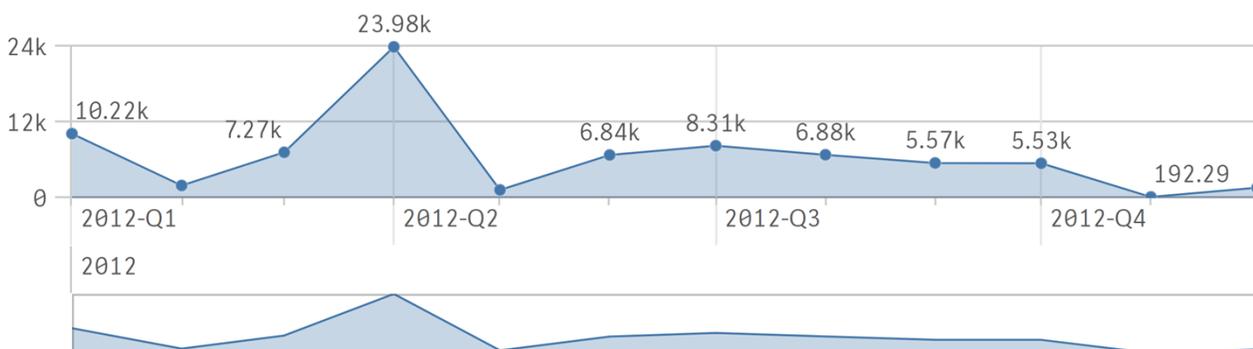
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$138 095	\$4 274
Anchovies	\$754	\$0
Better Fancy Canned Anchovies	\$5	\$0
Just Right Fancy Canned Anchovies	\$749	\$0
Beer	\$517	\$0
Good Imported Beer	\$517	\$0
Bologna	\$3 309	\$0
American Beef Bologna	\$94	\$0
Red Spade Beef Bologna	\$1 890	\$0
Red Spade Low Fat Bologna	\$1 325	\$0
Canned Fruit	\$24	\$0
Green Ribbon Canned Mixed Fruit	\$24	\$0
Canned Vegetables	\$2 466	\$0
Better Canned Beets	\$22	\$0
Better Canned String Beans	\$141	\$0
Blue Label Canned Yams	\$6	\$0
Bravo Canned Yams	\$2 297	\$0
Cereal	\$842	\$0
Best Oatmeal	\$262	\$0
Best Wheat Puffs	\$194	\$0
Special Corn Puffs	\$199	\$0
Special Oatmeal	\$132	\$0
Special Wheat Puffs	\$56	\$0
Cheese	\$22 215	\$0
Club Sharp Cheddar Cheese	\$5 609	\$0
Even Better Cheese Spread	\$2	\$0
Even Better Havarti Cheese	\$6	\$0
Even Better Head Cheese	\$9	\$0

Even Better Low Fat String Cheese	\$307	\$0
Even Better String Cheese	\$864	\$0
Gorilla Cheese Spread	\$12 973	\$0
Gorilla Jack Cheese	\$1 141	\$0
Gorilla Low Fat String Cheese	\$489	\$0
Gorilla String Cheese	\$815	\$0
Chips	\$1 446	\$108
Best Choice Low Fat Chips	\$126	\$0
Fast BBQ Potato Chips	\$1 033	\$0
Fast Low Fat BBQ Chips	\$121	\$0
Nationeel Corn Chips	\$166	\$0
Nationeel Potato Chips	\$0	\$108
Chocolate	\$8	\$0
Landslide Hot Chocolate	\$8	\$0
Chocolate Candy	\$1 014	\$0
Atomic Mint Chocolate Bar	\$680	\$0
Choice Malted Milk Balls	\$25	\$0
Choice Mint Chocolate Bar	\$274	\$0
Thresher Semi-Sweet Chocolate Bar	\$35	\$0
Coffee	\$816	\$0
Landslide Decaf Coffee	\$3	\$0
Super French Roast Coffee	\$813	\$0
Cookies	\$3 658	\$0
Best Choice Chocolate Chip Cookies	\$354	\$0
Fast Frosted Cookies	\$316	\$0
Fast Fudge Cookies	\$138	\$0
Fast Graham Crackers	\$56	\$0
Nationeel Chocolate Chip Cookies	\$2 794	\$0
Cooking Oil	\$1 172	\$0
Landslide Sesame Oil	\$274	\$0
Super Vegetable Oil	\$898	\$0

Cottage Cheese	\$492	\$0
Even Better Low Fat Cottage Cheese	\$492	\$0
Crackers	\$0	\$72
Best Choice Cheese Crackers	\$0	\$72
Deli Meats	\$1 257	\$0
Moms Corned Beef	\$767	\$0
Moms Sliced Chicken	\$311	\$0
Moms Sliced Turkey	\$156	\$0
Red Spade Sliced Chicken	\$9	\$0
Red Spade Sliced Ham	\$14	\$0
Deli Salads	\$4 407	\$0
Cutting Edge Cole Slaw	\$446	\$0
Moms Cole Slaw	\$216	\$0
Red Spade Low Fat Cole Slaw	\$3 726	\$0
Red Spade Potato Salad	\$19	\$0
Dips	\$612	\$0
Fast Salsa Dip	\$151	\$0
Nationeel Avocado Dip	\$461	\$0
Donuts	\$187	\$0
Nationeel Chocolate Donuts	\$100	\$0
Nationeel Mini Donuts	\$87	\$0
Dried Fruit	\$2 126	\$0
Best Choice Dried Apricots	\$240	\$0
Best Choice Dried Dates	\$6	\$0
Best Choice Golden Raisins	\$62	\$0
Fast Dried Apples	\$1 662	\$0
Nationeel Dried Apricots	\$156	\$0
Eggs	\$771	\$0
Blue Medal Large Brown Eggs	\$6	\$0
Jumbo Egg Substitute	\$25	\$0
Jumbo Large Eggs	\$36	\$0

Jumbo Small Eggs	\$69	\$0
Urban Egg Substitute	\$29	\$0
Urban Large Brown Eggs	\$382	\$0
Urban Large Eggs	\$67	\$0
Urban Small Eggs	\$156	\$0
Flavored Drinks	\$1 164	\$0
Excellent Apple Drink	\$464	\$0
Excellent Mango Drink	\$629	\$0
Fabulous Mango Drink	\$71	\$0
French Fries	\$460	\$0
Big Time Home Style French Fries	\$314	\$0
Golden Home Style French Fries	\$146	\$0
Fresh Chicken	\$145	\$0
Cutting Edge Roasted Chicken	\$145	\$0
Fresh Fish	\$237	\$0
Tip Top Lox	\$237	\$0
Fresh Fruit	\$4 109	\$286
Ebony Cantelope	\$319	\$0
Ebony Lemons	\$317	\$0
Ebony Oranges	\$345	\$0
Ebony Plums	\$621	\$0
High Top Golden Delcious Apples	\$136	\$0
High Top Macintosh Apples	\$152	\$0
Tell Tale Fancy Plums	\$772	\$0
Tell Tale Honey Dew	\$37	\$0
Tell Tale Lemons	\$130	\$0
Tell Tale Limes	\$1 280	\$286
Fresh Vegetables	\$10 857	\$0
Ebony Broccoli	\$31	\$0
Ebony Cauliflower	\$174	\$0
Ebony Elephant Garlic	\$25	\$0

Ebony Lettuce	\$53	\$0
Ebony New Potatos	\$98	\$0
Ebony Shitake Mushrooms	\$20	\$0
Ebony Squash	\$7 866	\$0
Ebony Sweet Peas	\$210	\$0
Ebony Tomatos	\$3	\$0
High Top Dried Mushrooms	\$1 064	\$0
High Top Garlic	\$81	\$0
High Top Green Pepper	\$51	\$0
High Top Summer Squash	\$540	\$0
High Top Tomatos	\$176	\$0
Tell Tale Asparagus	\$80	\$0
Tell Tale Broccoli	\$118	\$0
Tell Tale Green Pepper	\$117	\$0
Tell Tale Tomatos	\$150	\$0
Frozen Chicken	\$14	\$0
Golden Frozen Chicken Thighs	\$7	\$0
Imagine Frozen Chicken Breast	\$6	\$0
Frozen Vegetables	\$206	\$0
Big Time Frozen Carrots	\$66	\$0
Golden Frozen Cauliflower	\$50	\$0
Imagine Frozen Broccoli	\$19	\$0
Imagine Frozen Peas	\$72	\$0
Gum	\$352	\$0
Atomic Bubble Gum	\$352	\$0
Hard Candy	\$119	\$272
Atomic Spicy Mints	\$105	\$0
Thresher Spicy Mints	\$14	\$272
Hot Dogs	\$25 853	\$2 107
Cutting Edge Foot-Long Hot Dogs	\$18 014	\$2 107
Cutting Edge Turkey Hot Dogs	\$273	\$0

Red Spade Foot-Long Hot Dogs	\$6 282	\$0
Red Spade Turkey Hot Dogs	\$1 284	\$0
Ice Cream	\$5 513	\$10
Big Time Ice Cream Sandwich	\$76	\$0
Golden Popsicles	\$14	\$10
Imagine Ice Cream	\$22	\$0
Imagine Popsicles	\$5 401	\$0
Jam	\$24	\$0
Super Grape Jam	\$24	\$0
Jelly	\$692	\$0
BBB Best Apple Jelly	\$141	\$0
Landslide Grape Jelly	\$590	\$0
Super Apple Jelly	(\$39)	\$0
Juice	\$1 739	\$0
Excellent Berry Juice	\$791	\$0
Fabulous Orange Juice	\$947	\$0
Milk	\$639	\$0
Club 1% Milk	\$26	\$0
Gorilla 1% Milk	\$319	\$0
Gorilla Whole Milk	\$293	\$0
Muffins	\$913	\$0
Colony English Muffins	\$227	\$0
Great Blueberry Muffins	\$118	\$0
Great Muffins	\$568	\$0
Nuts	\$1 255	\$25
Ebony Party Nuts	\$94	\$0
High Top Mixed Nuts	\$117	\$0
High Top Party Nuts	\$172	\$0
Tell Tale Almonds	\$815	\$0
Tell Tale Party Nuts	\$0	\$25
Tell Tale Walnuts	\$57	\$0

Oysters	\$586	\$0
Blue Label Fancy Canned Oysters	\$129	\$0
Bravo Fancy Canned Oysters	\$69	\$0
Just Right Fancy Canned Oysters	\$388	\$0
Pancake Mix	\$5	\$0
Golden Pancake Mix	\$5	\$0
Pasta	\$2 483	\$0
Discover Spaghetti	\$656	\$0
Monarch Ravioli	\$1 828	\$0
Peanut Butter	\$1 329	\$100
BBB Best Chunky Peanut Butter	\$1 267	\$0
Landslide Creamy Peanut Butter	\$62	\$0
Super Creamy Peanut Butter	\$0	\$100
Pizza	\$24	\$1 187
Big Time Frozen Cheese Pizza	\$0	\$1 187
Big Time Frozen Mushroom Pizza	\$24	\$0
Popcorn	\$1 004	\$0
Best Choice Buttered Popcorn	\$10	\$0
Best Choice Low Fat Popcorn	\$411	\$0
Best Choice No Salt Popcorn	\$411	\$0
Nationeel Low Fat Popcorn	\$173	\$0
Popsicles	\$141	\$0
Big Time Lemon Popsicles	\$119	\$0
Big Time Orange Popsicles	\$22	\$0
Preserves	\$806	\$0
BBB Best Apple Butter	\$564	\$0
Landslide Low Fat Apple Butter	\$125	\$0
Super Apple Butter	\$112	\$0
Super Low Fat Apple Butter	\$6	\$0
Pretzels	\$3	\$0
Best Choice Salted Pretzels	\$3	\$0

Sardines	\$16 550	\$0
Better Fancy Canned Sardines	\$16 521	\$0
Bravo Fancy Canned Sardines	\$29	\$0
Shrimp	\$1 436	\$0
Better Large Canned Shrimp	\$225	\$0
Bravo Large Canned Shrimp	\$514	\$0
Just Right Large Canned Shrimp	\$698	\$0
Sliced Bread	\$696	\$0
Colony Wheat Bread	\$347	\$0
Fantastic Pumpernickel Bread	\$258	\$0
Great Rye Bread	\$91	\$0
Soda	\$42	\$0
Washington Diet Cola	\$42	\$0
Soup	\$3 264	\$0
Blue Label Chicken Soup	\$6	\$0
Blue Label Rice Soup	\$19	\$0
Blue Label Turkey Noodle Soup	\$730	\$0
Bravo Beef Soup	\$625	\$0
Bravo Chicken Soup	\$5	\$0
Bravo Regular Ramen Soup	\$78	\$0
Just Right Beef Soup	\$6	\$0
Just Right Chicken Ramen Soup	\$1 385	\$0
Just Right Chicken Soup	\$410	\$0
Sour Cream	\$197	\$0
Even Better Low Fat Sour Cream	\$197	\$0
Spices	\$1 107	\$108
BBB Best Oregano	\$83	\$0
Landslide Oregano	\$168	\$0
Landslide Pepper	\$856	\$108
Tofu	\$321	\$0
Tell Tale Firm Tofu	\$321	\$0

TV Dinner	\$3 013	\$0
Big Time Beef TV Dinner	\$203	\$0
Big Time Chicken TV Dinner	\$39	\$0
Big Time Turkey TV Dinner	\$36	\$0
Imagine Chicken TV Dinner	\$1 367	\$0
Imagine Turkey TV Dinner	\$1 367	\$0
Waffles	\$91	\$0
Big Time Blueberry Waffles	\$8	\$0
Big Time Waffles	\$83	\$0
Wine	\$979	\$0
Good Light Wine	\$16	\$0
Pearl Chardonnay	\$880	\$0
Pearl White Zinfandel Wine	\$83	\$0
Yogurt	\$1 631	\$0
Even Better Strawberry Yogurt	\$1 631	\$0

DENNIS FISHER

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 245%

Target Revenue Increase = 110%

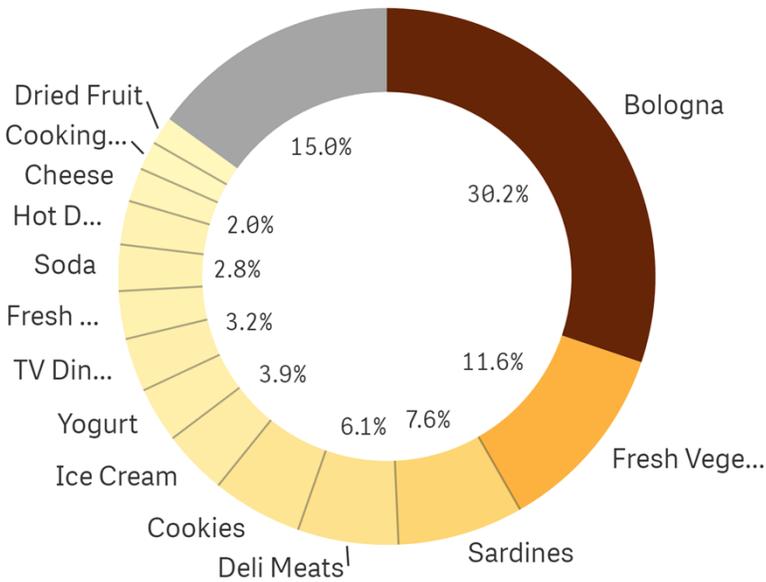


Revenue by Products

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Revenue by Products

Total Revenue = \$32,237



Product Sub Group Desc	Revenue
Bologna	9729,63
Fresh Vegetables	3726,89
Sardines	2440,19
Deli Meats	1950,84
Cookies	1751,89
Ice Cream	1258,32
Yogurt	1072,22
TV Dinner	1039,53
Fresh Fruit	928,29
Soda	896,24
Hot Dogs	847,68
Cheese	654,21
Cooking Oil	557,50
Dried Fruit	539,25
	4844,63

SALES

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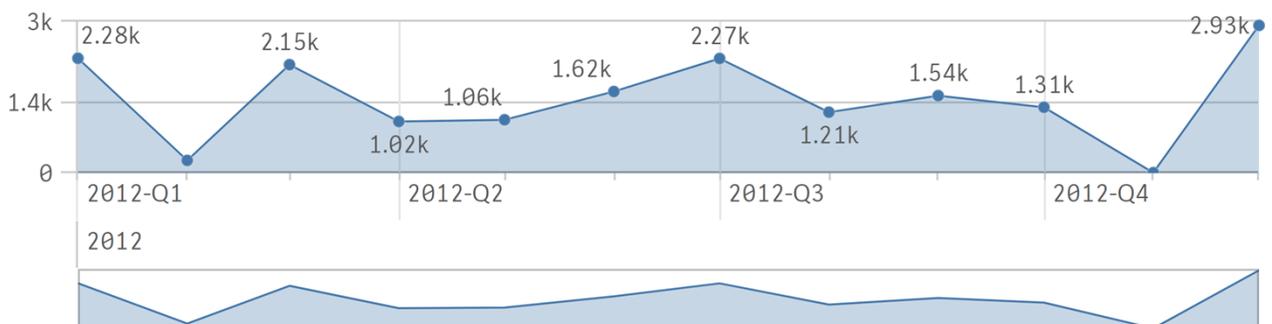
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$32 239	\$9 027
Bologna	\$9 730	\$126
Moms Low Fat Bologna	\$0	\$126
Red Spade Beef Bologna	\$195	\$0
Red Spade Low Fat Bologna	\$9 534	\$0
Canned Vegetables	\$232	\$0
Bravo Canned Tomatos	\$232	\$0
Cheese	\$654	\$3 177
Club Sharp Cheddar Cheese	\$316	\$0
Gorilla Havarti Cheese	\$166	\$0
Gorilla Jack Cheese	\$0	\$3 177
Gorilla Low Fat String Cheese	\$172	\$0
Chips	\$95	\$0
Best Choice Potato Chips	\$1	\$0
Nationeel Corn Chips	\$29	\$0
Nationeel Potato Chips	\$64	\$0
Chocolate Candy	\$46	\$0
Atomic White Chocolate Bar	\$46	\$0
Clams	\$121	\$59
Just Right Fancy Canned Clams	\$121	\$59
Cookies	\$1 752	\$28
Best Choice Chocolate Chip Cookies	\$1 696	\$0
Best Choice Fudge Brownies	\$14	\$0
Best Choice Graham Crackers	\$30	\$0
Fast Sugar Cookies	\$13	\$0
Nationeel Graham Crackers	\$0	\$28
Cooking Oil	\$558	\$0
BBB Best Vegetable Oil	\$162	\$0

Landslide Corn Oil	\$13	\$0
Landslide Sesame Oil	\$288	\$0
Super Vegetable Oil	\$94	\$0
Crackers	\$11	\$28
Best Choice Cheese Crackers	\$10	\$0
Best Choice Sesame Crackers	\$1	\$0
Nationeel Cheese Crackers	\$0	\$28
Deli Meats	\$1 951	\$0
Moms Corned Beef	\$134	\$0
Moms Sliced Ham	\$420	\$0
Moms Sliced Turkey	\$1 397	\$0
Deli Salads	\$11	\$0
Cutting Edge Low Fat Cole Slaw	\$11	\$0
Dips	\$1	\$415
Best Choice Fondue Mix	\$1	\$0
Nationeel Salsa Dip	\$0	\$415
Dried Fruit	\$539	\$0
Best Choice Raisins	\$260	\$0
Best Choice Strawberry Fruit Roll	\$0	\$0
Fast Grape Fruit Roll	\$21	\$0
Fast Strawberry Fruit Roll	\$30	\$0
Nationeel Dried Apricots	\$76	\$0
Nationeel Grape Fruit Roll	\$152	\$0
Eggs	\$152	\$137
Blue Medal Large Brown Eggs	\$1	\$0
Jumbo Small Brown Eggs	\$94	\$0
Jumbo Small Eggs	\$0	\$69
Urban Egg Substitute	\$0	\$68
Urban Small Eggs	\$57	\$0
French Fries	\$295	\$0
Big Time Fajita French Fries	\$21	\$0

Big Time Home Style French Fries	\$207	\$0
Big Time Low Fat French Fries	\$66	\$0
Fresh Fruit	\$928	\$200
Ebony Macintosh Apples	\$514	\$0
High Top Golden Delicious Apples	\$96	\$0
High Top Macintosh Apples	\$78	\$0
High Top Oranges	\$69	\$0
Tell Tale Limes	\$172	\$0
Tell Tale Mandarin Oranges	\$0	\$200
Fresh Vegetables	\$3 727	\$2 879
Ebony Baby Onion	\$106	\$0
Ebony Broccoli	\$102	\$0
Ebony Cauliflower	\$0	\$263
Ebony Fresh Lima Beans	\$158	\$498
Ebony New Potatos	\$73	\$32
Ebony Prepared Salad	\$1 091	\$1 603
Ebony Red Pepper	\$21	\$0
Ebony Squash	\$0	\$166
Ebony Sweet Peas	\$1 561	\$0
High Top Dried Mushrooms	\$332	\$0
High Top Onions	\$85	\$0
High Top Summer Squash	\$0	\$273
High Top Tomatos	\$44	\$44
Tell Tale Sweet Peas	\$152	\$0
Frozen Chicken	\$97	\$0
Big Time Frozen Chicken Thighs	\$97	\$0
Frozen Vegetables	\$65	\$0
Big Time Frozen Carrots	\$46	\$0
Golden Frozen Broccoli	\$19	\$0
Hard Candy	\$482	\$0
Atomic Spicy Mints	\$187	\$0

Choice Mints	\$8	\$0
Thresher Spicy Mints	\$287	\$0
Hot Dogs	\$848	\$0
Cutting Edge Turkey Hot Dogs	\$94	\$0
Red Spade Foot-Long Hot Dogs	\$99	\$0
Red Spade Turkey Hot Dogs	\$655	\$0
Ice Cream	\$1 258	\$600
Big Time Ice Cream	\$13	\$0
Golden Ice Cream	\$9	\$0
Imagine Popsicles	\$1 237	\$600
Muffins	\$0	\$56
Great Blueberry Muffins	\$0	\$56
Nuts	\$426	\$0
Ebony Party Nuts	\$33	\$0
High Top Almonds	\$36	\$0
High Top Walnuts	\$4	\$0
Tell Tale Almonds	\$343	\$0
Tell Tale Mixed Nuts	\$10	\$0
Oysters	\$0	\$33
Blue Label Fancy Canned Oysters	\$0	\$33
Pasta	\$25	\$0
Discover Spaghetti	\$25	\$0
Peanut Butter	\$8	\$0
BBB Best Extra Chunky Peanut Butter	\$8	\$0
Pizza	\$38	\$0
Golden Frozen Sausage Pizza	\$6	\$0
Imagine Frozen Pepperoni Pizza	\$27	\$0
Imagine Frozen Sausage Pizza	\$5	\$0
Popsicles	\$4	\$0
Imagine Lime Popsicles	\$4	\$0
Preserves	\$392	\$0

BBB Best Grape Preserves	\$392	\$0
Pretzels	\$364	\$0
Best Choice Salted Pretzels	\$1	\$0
Nationeel Salted Pretzels	\$363	\$0
Rice	\$144	\$0
Shady Lake Thai Rice	\$144	\$0
Sardines	\$2 440	\$791
Better Fancy Canned Sardines	\$2 440	\$791
Sauces	\$109	\$0
BBB Best Tomato Sauce	\$109	\$0
Sliced Bread	\$414	\$136
Fantastic Rye Bread	\$401	\$0
Fantastic White Bread	\$13	\$136
Soda	\$896	\$0
Excellent Cream Soda	\$36	\$0
Excellent Diet Cola	\$50	\$0
Washington Diet Cola	\$810	\$0
Soup	\$169	\$7
Better Chicken Noodle Soup	\$3	\$0
Better Turkey Noodle Soup	\$3	\$0
Blue Label Rice Soup	\$0	\$7
Just Right Chicken Ramen Soup	\$163	\$0
Sour Cream	\$5	\$0
Even Better Sour Cream	\$5	\$0
Spices	\$225	\$0
Landslide Pepper	\$225	\$0
Tofu	\$449	\$0
Tell Tale Firm Tofu	\$449	\$0
TV Dinner	\$1 040	\$0
Big Time Beef TV Dinner	\$507	\$0
Big Time Chicken TV Dinner	\$458	\$0

Imagine Beef TV Dinner	\$75	\$0
Waffles	\$362	\$152
Big Time Apple Cinnamon Waffles	\$128	\$0
Golden Apple Cinnamon Waffles	\$158	\$152
Imagine Blueberry Waffles	\$4	\$0
Imagine Low Fat Waffles	\$72	\$0
Wine	\$105	\$204
Good White Zinfandel Wine	\$1	\$0
Pearl Chardonnay	\$70	\$204
Pearl Chardonnay Wine	\$35	\$0
Yogurt	\$1 072	\$0
Even Better Strawberry Yogurt	\$859	\$0
Gorilla Blueberry Yogurt	\$214	\$0

JUDY ROWLETT

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 9%

Target Revenue Increase = 110%

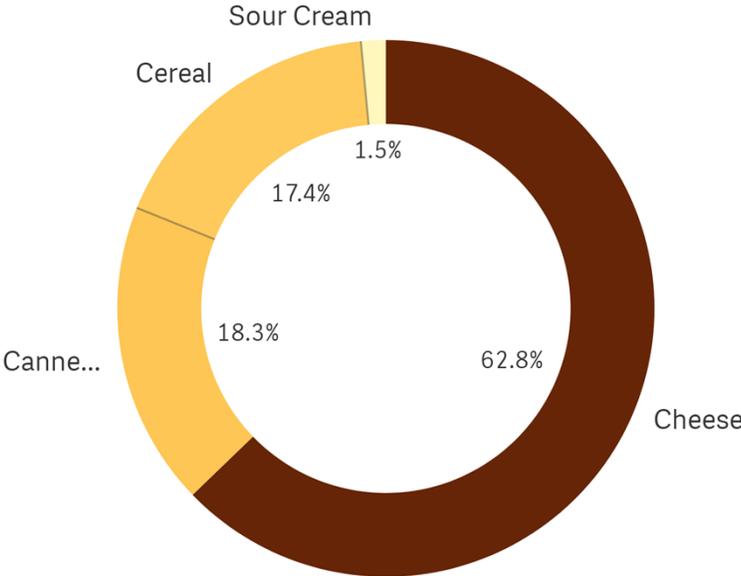


Revenue by Products

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Revenue by Products

Total Revenue = \$1,054



Product Sub Group Desc	Revenue
Cheese	661,80
Canned Vegetables	193,28
Cereal	183,40
Sour Cream	15,66

SALES

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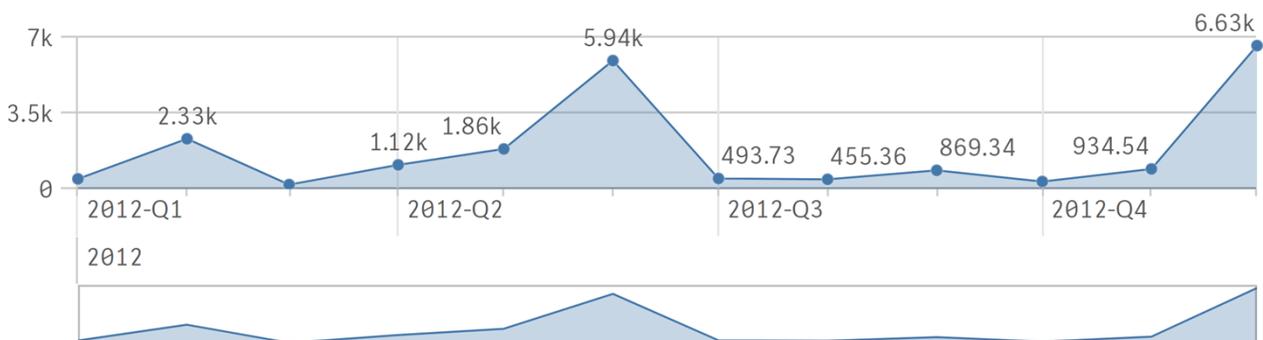
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$1 054	\$20 157
Canned Vegetables	\$193	\$0
Better Canned Beets	\$193	\$0
Cereal	\$183	\$0
Radius Oatmeal	\$11	\$0
Special Grits	\$173	\$0
Cheese	\$662	\$3 458
Gorilla Jack Cheese	\$662	\$0
Gorilla String Cheese	\$0	\$3 458
Deli Salads	\$0	\$4 739
Cutting Edge Potato Salad	\$0	\$4 739
Dried Fruit	\$0	\$10
Fast Dried Apples	\$0	\$10
Fresh Fruit	\$0	\$5 763
Tell Tale Limes	\$0	\$5 763
Nuts	\$0	\$4 739
Tell Tale Almonds	\$0	\$4 739
Pancakes	\$0	\$65
Imagine Frozen Pancakes	\$0	\$65
Pizza	\$0	\$37
Imagine Frozen Mushroom Pizza	\$0	\$37
Soup	\$0	\$65
Just Right Chicken Soup	\$0	\$65
Sour Cream	\$16	\$0
Gorilla Sour Cream	\$16	\$0
Tofu	\$0	\$1 281
Tell Tale Firm Tofu	\$0	\$1 281

JOHN GREG

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 28%

Target Revenue Increase = 110%

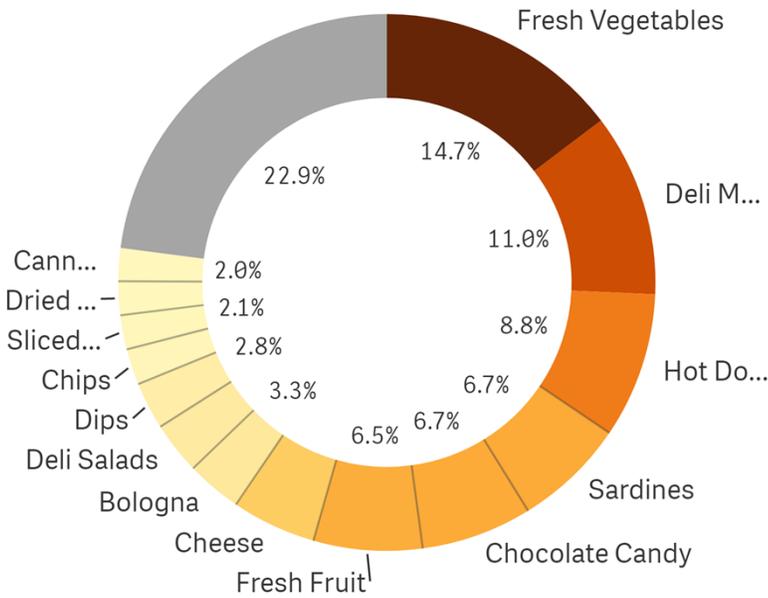


Revenue by Products

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Revenue by Products

Total Revenue = \$195,999



Product Sub Group Desc	Revenue
Fresh Vegetables	28789,65
Deli Meats	21584,41
Hot Dogs	17189,92
Sardines	13165,13
Chocolate Candy	13086,56
Fresh Fruit	12827,46
Cheese	9972,18
Bologna	6525,18
Deli Salads	6159,55
Dips	5582,73
Chips	4251,17
Sliced Bread	4036,49
Dried Fruit	3975,77
Canned Vegetables	3891,85
	44960,52

SALES

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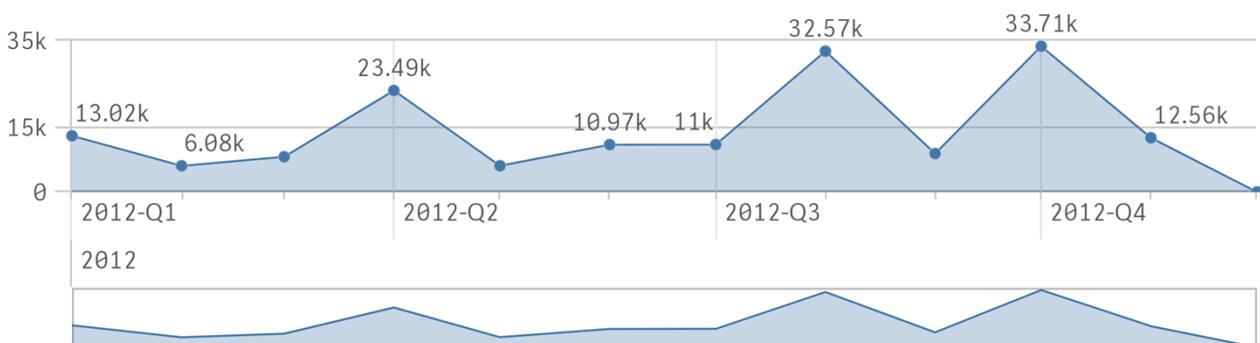
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$196 003	\$302 832
Anchovies	\$173	\$0
Bravo Fancy Canned Anchovies	\$173	\$0
Bagels	\$186	\$0
Colony Bagels	\$186	\$0
Beer	\$665	\$0
Good Imported Beer	\$502	\$0
Pearl Imported Beer	\$9	\$0
Pearl Light Beer	\$27	\$0
Walrus Light Beer	\$128	\$0
Bologna	\$6 525	\$0
Cutting Edge Low Fat Bologna	\$76	\$0
Moms Low Fat Bologna	\$236	\$0
Moms Pimento Loaf	\$44	\$0
Red Spade Beef Bologna	\$2 808	\$0
Red Spade Low Fat Bologna	\$3 361	\$0
Canned Fruit	\$49	\$0
Green Ribbon Canned Peaches	\$22	\$0
Swell Canned Mixed Fruit	\$28	\$0
Canned Vegetables	\$3 892	\$0
Better Canned String Beans	\$81	\$0
Better Creamed Corn	\$84	\$0
Blue Label Canned Yams	\$6	\$0
Blue Label Creamed Corn	\$6	\$0
Bravo Canned Peas	\$5	\$0
Bravo Canned Tomatos	\$2 201	\$0
Bravo Canned Yams	\$1 509	\$0
Cereal	\$304	\$0

Best Wheat Puffs	\$76	\$0
Jeffers Oatmeal	\$16	\$0
Special Grits	\$42	\$0
Special Wheat Puffs	\$171	\$0
Cheese	\$9 972	\$85
Carlson Head Cheese	\$954	\$0
Carlson Jack Cheese	\$619	\$0
Carlson Low Fat String Cheese	\$343	\$0
Carlson Mild Cheddar Cheese	\$418	\$0
Carlson String Cheese	\$58	\$0
Club Jack Cheese	\$0	\$85
Club Mild Cheddar Cheese	\$23	\$0
Club Sharp Cheddar Cheese	\$3 004	\$0
Gorilla Cheese Spread	\$12	\$0
Gorilla Havarti Cheese	\$474	\$0
Gorilla Jack Cheese	\$3 904	\$0
Gorilla String Cheese	\$163	\$0
Chips	\$4 251	\$52 713
Fast BBQ Potato Chips	\$1 149	\$0
Fast Corn Chips	\$196	\$0
Fast Low Fat BBQ Chips	\$588	\$0
Fast Low Fat Chips	\$205	\$0
Nationeel BBQ Potato Chips	\$0	\$52 713
Nationeel Corn Chips	\$166	\$0
Nationeel Low Fat Chips	\$1 927	\$0
Nationeel Potato Chips	\$20	\$0
Chocolate	\$16	\$0
Super Hot Chocolate	\$16	\$0
Chocolate Candy	\$13 087	\$0
Atomic Mint Chocolate Bar	\$12 111	\$0
Atomic Semi-Sweet Chocolate Bar	\$120	\$0

Atomic Tasty Candy Bar	\$231	\$0
Choice Mint Chocolate Bar	\$118	\$0
Choice Semi-Sweet Chocolate Bar	\$19	\$0
Thresher Semi-Sweet Chocolate Bar	\$230	\$0
Thresher White Chocolate Bar	\$257	\$0
Clams	\$63	\$0
Bravo Fancy Canned Clams	\$5	\$0
Just Right Fancy Canned Clams	\$58	\$0
Coffee	\$55	\$90 840
Landslide Columbian Coffee	\$50	\$0
Landslide French Roast Coffee	\$0	\$90 840
Super Columbian Coffee	\$5	\$0
Cookies	\$717	\$0
Best Choice Graham Crackers	\$0	\$0
Best Choice Sugar Cookies	\$341	\$0
Fast Graham Crackers	\$56	\$0
Nationeel Chocolate Chip Cookies	\$175	\$0
Nationeel Fudge Brownies	\$5	\$0
Nationeel Sugar Cookies	\$140	\$0
Cooking Oil	\$1 396	\$381
Landslide Sesame Oil	\$0	\$381
Super Sesame Oil	\$863	\$0
Super Vegetable Oil	\$532	\$0
Cottage Cheese	\$99	\$0
Club Low Fat Cottage Cheese	\$27	\$0
Gorilla Low Fat Cottage Cheese	\$72	\$0
Crackers	\$0	\$0
Best Choice Sesame Crackers	\$0	\$0
Deli Meats	\$21 585	\$0
Cutting Edge Sliced Turkey	\$203	\$0
Moms Corned Beef	\$1 426	\$0

Moms Sliced Chicken	\$167	\$0
Moms Sliced Ham	\$881	\$0
Moms Sliced Turkey	\$18 909	\$0
Deli Salads	\$6 160	\$0
American Potato Salad	\$271	\$0
Moms Potato Salad	\$255	\$0
Red Spade Cole Slaw	\$24	\$0
Red Spade Low Fat Cole Slaw	\$5 589	\$0
Red Spade Potato Salad	\$21	\$0
Dips	\$5 583	\$0
Best Choice Avocado Dip	\$11	\$0
Best Choice Cheese Dip	\$25	\$0
Best Choice Fondue Mix	\$4	\$0
Best Choice Salsa Dip	\$11	\$0
Fast Avocado Dip	\$68	\$0
Fast Cheese Dip	\$274	\$0
Fast Salsa Dip	\$450	\$0
Nationeel Avocado Dip	\$1 581	\$0
Nationeel Salsa Dip	\$3 159	\$0
Donuts	\$1 369	\$504
Best Choice Frosted Donuts	\$356	\$0
Best Choice Mini Donuts	\$174	\$0
Fast Chocolate Donuts	\$0	\$504
Fast Frosted Donuts	\$103	\$0
Nationeel Chocolate Donuts	\$477	\$0
Nationeel Mini Donuts	\$259	\$0
Dried Fruit	\$3 976	\$0
Best Choice Dried Apples	\$66	\$0
Best Choice Dried Apricots	\$60	\$0
Best Choice Dried Dates	\$4	\$0
Best Choice Golden Raisins	\$1 342	\$0

Best Choice Grape Fruit Roll	\$6	\$0
Best Choice Raisins	\$82	\$0
Fast Dried Apples	\$1 746	\$0
Fast Dried Apricots	\$99	\$0
Fast Golden Raisins	\$241	\$0
Fast Grape Fruit Roll	\$41	\$0
Fast Raisins	\$84	\$0
Nationeel Raisins	\$205	\$0
Dried Meat	\$432	\$0
Nationeel Beef Jerky	\$432	\$0
Eggs	\$2 022	\$0
Blue Medal Large Eggs	\$59	\$0
Blue Medal Small Eggs	\$15	\$0
Jumbo Small Eggs	\$349	\$0
Urban Large Brown Eggs	\$510	\$0
Urban Large Eggs	\$201	\$0
Urban Small Brown Eggs	\$732	\$0
Urban Small Eggs	\$156	\$0
Flavored Drinks	\$2 230	\$179
Fabulous Mango Drink	\$929	\$0
Token Apple Drink	\$1 531	\$179
Washington Mango Drink	(\$230)	\$0
French Fries	\$868	\$0
Big Time Home Style French Fries	\$596	\$0
Golden Home Style French Fries	\$128	\$0
Golden Low Fat French Fries	\$143	\$0
Fresh Fish	\$122	\$0
Tip Top Lox	\$122	\$0
Fresh Fruit	\$12 828	\$0
Ebony Cantelope	\$383	\$0
Ebony Fuji Apples	\$2 935	\$0

Ebony Honey Dew	\$58	\$0
Ebony Macintosh Apples	\$2 685	\$0
Ebony Oranges	\$1 036	\$0
High Top Fancy Plums	\$52	\$0
High Top Golden Delcious Apples	\$1 510	\$0
High Top Macintosh Apples	\$526	\$0
High Top Mandarin Oranges	\$287	\$0
High Top Oranges	\$324	\$0
High Top Red Delcious Apples	\$183	\$0
Tell Tale Fancy Plums	\$129	\$0
Tell Tale Limes	\$342	\$0
Tell Tale Macintosh Apples	\$1 474	\$0
Tell Tale Mandarin Oranges	\$903	\$0
Tell Tale Plums	\$4	\$0
Fresh Vegetables	\$28 790	\$9 449
Ebony Asparagus	\$6	\$0
Ebony Cauliflower	\$677	\$0
Ebony Elephant Garlic	\$771	\$0
Ebony Fresh Lima Beans	\$3 128	\$0
Ebony Green Pepper	\$642	\$0
Ebony Lettuce	\$317	\$0
Ebony Mushrooms	\$1 032	\$0
Ebony New Potatos	\$180	\$0
Ebony Prepared Salad	\$11 750	\$0
Ebony Red Pepper	\$633	\$0
Ebony Shitake Mushrooms	\$1 178	\$0
Ebony Squash	\$3 477	\$0
Ebony Sweet Onion	\$3	\$0
Ebony Sweet Peas	\$69	\$0
Ebony Tomatos	\$317	\$0
High Top Cauliflower	\$391	\$0

High Top Corn on the Cob	\$4	\$0
High Top Dried Mushrooms	\$2 089	\$0
High Top Elephant Garlic	\$4	\$0
High Top Garlic	\$494	\$0
High Top New Potatos	\$0	\$9 449
High Top Summer Squash	\$270	\$0
High Top Sweet Onion	\$104	\$0
High Top Tomatos	\$502	\$0
Tell Tale Asparagus	\$152	\$0
Tell Tale Baby Onion	\$26	\$0
Tell Tale Garlic	\$315	\$0
Tell Tale Lettuce	\$257	\$0
Tell Tale Potatos	\$5	\$0
Frozen Chicken	\$1 614	\$0
Big Time Frozen Chicken Breast	\$197	\$0
Big Time Frozen Chicken Thighs	\$92	\$0
Golden Frozen Chicken Thighs	\$1 325	\$0
Frozen Vegetables	\$192	\$29 503
Big Time Frozen Broccoli	\$121	\$0
Big Time Frozen Peas	\$0	\$29 503
Golden Frozen Broccoli	\$35	\$0
Golden Frozen Cauliflower	\$25	\$0
Imagine Frozen Cauliflower	\$11	\$0
Gum	\$356	\$0
Atomic Bubble Gum	\$356	\$0
Hard Candy	\$3 561	\$0
Atomic Spicy Mints	\$4	\$0
Thresher Spicy Mints	\$3 556	\$0
Hot Dogs	\$17 190	\$0
Cutting Edge Foot-Long Hot Dogs	\$901	\$0
Cutting Edge Turkey Hot Dogs	\$259	\$0

Moms Chicken Hot Dogs	\$12	\$0
Red Spade Foot-Long Hot Dogs	\$7 126	\$0
Red Spade Turkey Hot Dogs	\$8 892	\$0
Ice Cream	\$2 344	\$0
Big Time Ice Cream	\$507	\$0
Big Time Ice Cream Sandwich	\$25	\$0
Big Time Popsicles	\$16	\$0
Golden Ice Cream Sandwich	\$6	\$0
Golden Popsicles	\$10	\$0
Imagine Popsicles	\$1 781	\$0
Jelly	\$951	\$0
BBB Best Strawberry Jelly	\$238	\$0
Landslide Grape Jelly	\$581	\$0
Landslide Strawberry Jelly	\$40	\$0
Super Apple Jelly	\$88	\$0
Super Grape Jelly	\$4	\$0
Juice	(\$149)	\$0
Excellent Berry Juice	\$410	\$0
Excellent Orange Juice	\$9	\$0
Token Apple Juice	(\$606)	\$0
Token Cranberry Juice	\$38	\$0
Milk	\$871	\$0
Carlson 2% Milk	\$418	\$0
Gorilla 1% Milk	\$213	\$0
Gorilla 2% Milk	\$31	\$0
Gorilla Whole Milk	\$209	\$0
Muffins	\$3 292	\$0
Colony Blueberry Muffins	\$2 269	\$0
Colony English Muffins	\$908	\$0
Great Blueberry Muffins	\$106	\$0
Great Muffins	\$8	\$0

Nuts	\$349	\$0
Ebony Canned Peanuts	\$173	\$0
Tell Tale Almonds	\$163	\$0
Tell Tale Mixed Nuts	\$14	\$0
Oysters	\$1 048	\$0
Blue Label Fancy Canned Oysters	\$178	\$0
Just Right Fancy Canned Oysters	\$871	\$0
Pancake Mix	\$3	\$0
Golden Pancake Mix	\$3	\$0
Pancakes	\$133	\$0
Big Time Frozen Pancakes	\$133	\$0
Pasta	\$1 279	\$0
Discover Spaghetti	\$365	\$0
Monarch Ravioli	\$914	\$0
Peanut Butter	\$549	\$1 828
BBB Best Chunky Peanut Butter	\$23	\$0
BBB Best Creamy Peanut Butter	\$246	\$0
BBB Best Extra Chunky Peanut Butter	\$11	\$0
Landslide Chunky Peanut Butter	\$0	\$1 828
Landslide Creamy Peanut Butter	\$269	\$0
Pizza	\$794	\$374
Big Time Frozen Cheese Pizza	\$225	\$0
Big Time Frozen Sausage Pizza	\$4	\$326
Golden Frozen Cheese Pizza	\$4	\$0
Golden Frozen Mushroom Pizza	\$58	\$0
Golden Frozen Pepperoni Pizza	\$504	\$0
Imagine Frozen Pepperoni Pizza	\$0	\$48
Popcorn	\$4	\$0
Fast No Salt Popcorn	\$4	\$0
Popsicles	\$240	\$0
Golden Grape Popsicles	\$177	\$0

Golden Orange Popsicles	\$6	\$0
Imagine Orange Popsicles	\$58	\$0
Preserves	\$476	\$37 558
BBB Best Strawberry Preserves	\$58	\$0
Landslide Apple Butter	\$0	\$74
Landslide Strawberry Preserves	\$206	\$1 766
Super Apple Butter	\$212	\$35 718
Pretzels	\$1 040	\$0
Fast Salted Pretzels	\$147	\$0
Nationeel Salted Pretzels	\$894	\$0
Rice	\$1 281	\$0
Discover Thai Rice	\$24	\$0
Monarch Thai Rice	\$25	\$0
Shady Lake Rice Medly	\$684	\$0
Shady Lake Thai Rice	\$547	\$0
Sardines	\$13 165	\$0
Better Fancy Canned Sardines	\$13 165	\$0
Shrimp	\$2 571	\$0
Bravo Large Canned Shrimp	\$2 571	\$0
Sliced Bread	\$4 037	\$0
American Pimento Loaf	\$72	\$0
Colony Wheat Bread	\$2 661	\$0
Colony White Bread	\$107	\$0
Fantastic Pumpernickel Bread	\$194	\$0
Fantastic Rye Bread	\$633	\$0
Great Pumpernickel Bread	\$95	\$0
Great Rye Bread	\$275	\$0
Soda	\$467	\$0
Excellent Cola	\$6	\$0
Washington Cream Soda	\$461	\$0
Soup	\$2 157	\$0

Better Chicken Noodle Soup	\$4	\$0
Bravo Beef Soup	\$364	\$0
Bravo Rice Soup	\$11	\$0
Bravo Turkey Noodle Soup	\$176	\$0
Just Right Chicken Ramen Soup	\$1 549	\$0
Just Right Rice Soup	\$54	\$0
Spices	\$475	\$23 986
BBB Best Salt	\$123	\$0
Landslide Oregano	\$84	\$0
Landslide Pepper	\$186	\$0
Super Salt	\$82	\$23 986
Sugar	\$394	\$51 481
BBB Best Brown Sugar	\$128	\$0
BBB Best White Sugar	\$27	\$0
Landslide White Sugar	\$239	\$51 481
Tofu	\$971	\$0
Ebony Firm Tofu	\$528	\$0
High Top Firm Tofu	\$36	\$0
Tell Tale Firm Tofu	\$408	\$0
Tuna	\$1 888	\$223
Better Canned Tuna in Oil	\$0	\$223
Blue Label Canned Tuna in Oil	\$4	\$0
Just Right Canned Tuna in Water	\$1 883	\$0
TV Dinner	\$262	\$1 370
Big Time Beef TV Dinner	\$100	\$0
Big Time Chicken TV Dinner	\$12	\$0
Golden Chicken TV Dinner	\$0	\$1 370
Imagine Beef TV Dinner	\$143	\$0
Imagine Turkey TV Dinner	\$8	\$0
Waffles	\$736	\$0
Big Time Apple Cinnamon Waffles	\$5	\$0

Golden Apple Cinnamon Waffles	\$301	\$0
Golden Waffles	\$426	\$0
Imagine Blueberry Waffles	\$6	\$0
Wine	\$2 328	\$0
Pearl Chardonnay	\$2 224	\$0
Walrus White Zinfandel Wine	\$104	\$0
Yogurt	\$1 718	\$2 359
Carlson Blueberry Yogurt	\$482	\$0
Even Better Blueberry Yogurt	\$0	\$2 359
Gorilla Blueberry Yogurt	\$1 031	\$0
Gorilla Strawberry Yogurt	\$205	\$0

EDWARD LAYCHAK

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 37%

Target Revenue Increase = 110%

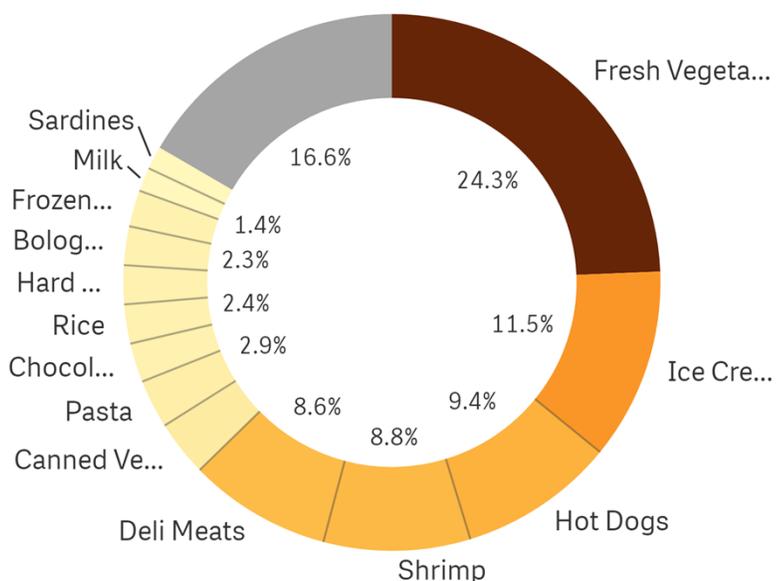


Revenue by Products

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Revenue by Products

Total Revenue = \$58,230



Product Sub Group Desc	Revenue
Fresh Vegetables	14178,27
Ice Cream	6718,98
Hot Dogs	5468,39
Shrimp	5141,30
Deli Meats	4998,29
Canned Vegetables	1954,83
Pasta	1707,97
Chocolate Candy	1372,58
Rice	1372,32
Hard Candy	1359,40
Bologna	1355,73
Frozen Chicken	1278,92
Milk	835,76
Sardines	807,90
	9679,37

SALES

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Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$58 231	\$56 951
Beer	\$421	\$497
Good Imported Beer	\$0	\$497
Pearl Imported Beer	\$11	\$0
Walrus Imported Beer	\$410	\$0
Bologna	\$1 356	\$2 423
American Beef Bologna	\$3	\$0
Cutting Edge Low Fat Bologna	\$0	\$0
Red Spade Beef Bologna	\$509	\$2 423
Red Spade Low Fat Bologna	\$843	\$0
Canned Vegetables	\$1 955	\$362
Better Canned String Beans	\$95	\$248
Bravo Canned Tomatos	\$1 130	\$114
Bravo Canned Yams	\$729	\$0
Cereal	\$78	\$344
Best Oatmeal	\$0	\$2
Best Wheat Puffs	\$78	\$109
Special Oatmeal	\$0	\$127
Special Wheat Puffs	\$0	\$107
Cheese	\$327	\$14 708
Club Havarti Cheese	\$2	\$0
Club Sharp Cheddar Cheese	\$325	\$0
Even Better Cheese Spread	\$0	\$2
Even Better Head Cheese	\$0	\$8
Even Better Low Fat String Cheese	\$0	\$42
Even Better String Cheese	\$0	\$415
Gorilla Cheese Spread	\$0	\$12 450
Gorilla Jack Cheese	\$0	\$539

Gorilla Low Fat String Cheese	\$0	\$470
Gorilla String Cheese	\$0	\$783
Chips	\$748	\$772
Best Choice Low Fat Chips	\$60	\$121
Fast BBQ Potato Chips	\$313	\$491
Fast Low Fat BBQ Chips	\$242	\$0
Fast Low Fat Chips	\$71	\$0
Nationeel Corn Chips	\$0	\$160
Nationeel Potato Chips	\$61	\$0
Chocolate Candy	\$1 373	\$5 106
Atomic Mint Chocolate Bar	\$1 373	\$4 855
Choice Malted Milk Balls	\$0	\$24
Choice Mint Chocolate Bar	\$0	\$227
Coffee	\$115	\$654
BBB Best Columbian Coffee	\$18	\$0
Landslide Columbian Coffee	\$13	\$0
Landslide Decaf Coffee	\$0	\$1
Landslide Regular Coffee	\$0	\$4
Super French Roast Coffee	\$0	\$649
Super Regular Coffee	\$84	\$0
Cookies	\$349	\$436
Best Choice Sugar Cookies	\$348	\$0
Fast Frosted Cookies	\$0	\$303
Fast Fudge Cookies	\$0	\$133
Fast Graham Crackers	\$57	\$0
Nationeel Low Fat Cookies	(\$57)	\$0
Cooking Oil	\$230	\$768
Landslide Sesame Oil	\$230	\$0
Landslide Vegetable Oil	\$0	\$247
Super Vegetable Oil	\$0	\$521
Cottage Cheese	\$97	\$596

Club Low Fat Cottage Cheese	\$4	\$0
Even Better Low Fat Cottage Cheese	\$93	\$596
Deli Meats	\$4 998	\$1 028
Cutting Edge Corned Beef	\$418	\$0
Moms Corned Beef	\$769	\$122
Moms Sliced Chicken	\$784	\$150
Moms Sliced Ham	\$2 554	\$0
Moms Sliced Turkey	\$466	\$756
Red Spade Corned Beef	\$8	\$0
Deli Salads	\$130	\$415
Moms Cole Slaw	\$0	\$415
Moms Potato Salad	\$130	\$0
Dips	\$785	\$442
Best Choice Fondue Mix	\$126	\$0
Nationeel Avocado Dip	\$659	\$442
Donuts	\$0	\$83
Nationeel Mini Donuts	\$0	\$83
Dried Fruit	\$689	\$573
Best Choice Apple Fruit Roll	\$18	\$0
Best Choice Dried Apricots	\$60	\$230
Best Choice Dried Dates	\$0	\$6
Best Choice Golden Raisins	\$354	\$0
Fast Dried Apples	\$113	\$115
Nationeel Dried Apricots	\$0	\$75
Nationeel Dried Dates	\$0	\$1
Nationeel Grape Fruit Roll	\$144	\$146
Dried Meat	\$86	\$0
Nationeel Beef Jerky	\$86	\$0
Eggs	\$368	\$267
Blue Medal Large Brown Eggs	\$3	\$0
Jumbo Small Brown Eggs	\$6	\$0

Urban Egg Substitute	\$0	\$28
Urban Large Brown Eggs	\$127	\$122
Urban Large Eggs	\$0	\$64
Urban Small Brown Eggs	\$204	\$0
Urban Small Eggs	\$27	\$52
Flavored Drinks	\$215	\$0
Excellent Mango Drink	\$206	\$0
Washington Apple Drink	\$9	\$0
French Fries	\$796	\$145
Big Time Home Style French Fries	\$795	\$0
Golden Fajita French Fries	\$1	\$145
Fresh Fish	\$0	\$227
Tip Top Lox	\$0	\$227
Fresh Fruit	\$519	\$1 785
Ebony Golden Delcious Apples	\$12	\$0
Ebony Oranges	\$173	\$0
Ebony Peaches	\$6	\$0
Ebony Plums	\$0	\$12
Ebony Tangerines	\$86	\$0
High Top Golden Delcious Apples	\$0	\$65
High Top Limes	\$0	\$166
High Top Macintosh Apples	\$233	\$0
High Top Oranges	\$0	\$377
High Top Tangerines	\$9	\$0
Tell Tale Cantelope	\$0	\$70
Tell Tale Limes	\$0	\$1 096
Fresh Vegetables	\$14 178	\$5 765
Ebony Broccoli	\$0	\$29
Ebony Cauliflower	\$29	\$167
Ebony Corn on the Cob	\$4	\$0
Ebony Green Pepper	\$35	\$0

Ebony Lettuce	\$0	\$26
Ebony New Potatos	\$78	\$751
Ebony Prepared Salad	\$7 420	\$534
Ebony Shitake Mushrooms	\$0	\$19
Ebony Squash	\$4 634	\$3 337
Ebony Sweet Peas	\$0	\$132
Ebony Tomatos	\$0	\$3
High Top Broccoli	\$46	\$0
High Top Cauliflower	\$86	\$0
High Top Dried Mushrooms	\$330	\$0
High Top Green Pepper	\$0	\$49
High Top Summer Squash	\$270	\$519
High Top Tomatos	\$185	\$85
Tell Tale Asparagus	\$0	\$2
Tell Tale Corn on the Cob	\$9	\$0
Tell Tale Garlic	\$315	\$0
Tell Tale Green Pepper	\$3	\$113
Tell Tale Onions	\$733	\$0
Frozen Chicken	\$1 279	\$6
Golden Frozen Chicken Thighs	\$1 279	\$0
Imagine Frozen Chicken Breast	\$0	\$6
Frozen Vegetables	\$63	\$125
Big Time Frozen Carrots	\$0	\$84
Imagine Frozen Broccoli	\$0	\$18
Imagine Frozen Corn	\$63	\$0
Imagine Frozen Peas	\$0	\$24
Gum	\$360	\$0
Atomic Bubble Gum	\$360	\$0
Hard Candy	\$1 359	\$0
Atomic Spicy Mints	\$248	\$0
Thresher Spicy Mints	\$1 111	\$0

Hot Dogs	\$5 468	\$167
Cutting Edge Turkey Hot Dogs	\$0	\$87
Moms Chicken Hot Dogs	\$0	\$79
Red Spade Foot-Long Hot Dogs	\$3 563	\$0
Red Spade Turkey Hot Dogs	\$1 905	\$0
Ice Cream	\$6 719	\$0
Big Time Ice Cream	\$172	\$0
Imagine Popsicles	\$6 547	\$0
Jam	\$0	\$70
Super Grape Jam	\$0	\$70
Juice	\$113	\$2 322
Excellent Berry Juice	\$0	\$760
Excellent Orange Juice	\$9	\$0
Fabulous Orange Juice	\$0	\$910
Token Orange Juice	\$0	\$289
Washington Apple Juice	\$0	\$364
Washington Cranberry Juice	\$104	\$0
Milk	\$836	\$601
Carlson Buttermilk	\$836	\$0
Gorilla 1% Milk	\$0	\$319
Gorilla Whole Milk	\$0	\$281
Muffins	\$0	\$287
Great Blueberry Muffins	\$0	\$54
Great Muffins	\$0	\$234
Nuts	\$365	\$1 884
Ebony Walnuts	\$0	\$404
High Top Mixed Nuts	\$284	\$112
High Top Party Nuts	\$82	\$0
Tell Tale Almonds	\$0	\$783
Tell Tale Walnuts	\$0	\$585
Oysters	\$65	\$159

Blue Label Fancy Canned Oysters	\$65	\$93
Bravo Fancy Canned Oysters	\$0	\$66
Pancakes	\$0	\$56
Golden Frozen Pancakes	\$0	\$56
Pasta	\$1 708	\$0
Discover Spaghetti	\$775	\$0
Monarch Ravioli	\$933	\$0
Peanut Butter	\$162	\$1 216
BBB Best Chunky Peanut Butter	\$0	\$1 216
Landslide Creamy Peanut Butter	\$141	\$0
Super Chunky Peanut Butter	\$4	\$0
Super Creamy Peanut Butter	\$18	\$0
Pizza	\$238	\$0
Big Time Frozen Cheese Pizza	\$225	\$0
Golden Frozen Cheese Pizza	\$13	\$0
Popcorn	\$0	\$1 045
Best Choice Buttered Popcorn	\$0	\$9
Best Choice Low Fat Popcorn	\$0	\$394
Best Choice No Salt Popcorn	\$0	\$476
Nationeel Low Fat Popcorn	\$0	\$166
Preserves	\$278	\$201
BBB Best Apple Butter	\$133	\$0
BBB Best Apple Preserves	\$144	\$0
Landslide Apple Butter	\$0	\$76
Landslide Low Fat Apple Butter	\$0	\$120
Super Apple Preserves	\$1	\$0
Super Low Fat Apple Butter	\$0	\$5
Pretzels	\$0	\$6
Best Choice Salted Pretzels	\$0	\$6
Rice	\$1 372	\$0
Shady Lake Rice Medly	\$137	\$0

Shady Lake Thai Rice	\$1 236	\$0
Sardines	\$808	\$0
Better Fancy Canned Sardines	\$808	\$0
Shellfish	\$0	\$228
Kiwi Scallops	\$0	\$228
Shrimp	\$5 141	\$647
Better Large Canned Shrimp	\$0	\$647
Bravo Large Canned Shrimp	\$5 141	\$0
Sliced Bread	\$185	\$334
Colony Wheat Bread	\$78	\$334
Colony White Bread	\$107	\$0
Soda	\$68	\$40
Washington Cola	\$25	\$0
Washington Diet Cola	\$43	\$40
Soup	\$350	\$2 071
Better Rice Soup	\$0	\$6
Better Turkey Noodle Soup	\$0	\$30
Blue Label Rice Soup	\$5	\$0
Blue Label Turkey Noodle Soup	\$0	\$701
Bravo Beef Soup	\$36	\$0
Bravo Chicken Soup	\$0	\$5
Just Right Chicken Ramen Soup	\$310	\$1 329
Sour Cream	\$101	\$973
Club Sour Cream	\$0	\$783
Even Better Low Fat Sour Cream	\$101	\$190
Spices	\$230	\$80
BBB Best Oregano	\$0	\$80
Landslide Pepper	\$225	\$0
Super Pepper	\$5	\$0
Sugar	\$0	\$65
BBB Best Brown Sugar	\$0	\$65

Tofu	\$325	\$0
Tell Tale Firm Tofu	\$325	\$0
TV Dinner	\$106	\$165
Big Time Beef TV Dinner	\$94	\$92
Big Time Chicken TV Dinner	\$12	\$38
Big Time Turkey TV Dinner	\$0	\$35
Waffles	\$392	\$335
Big Time Apple Cinnamon Waffles	\$83	\$0
Big Time Blueberry Waffles	\$0	\$16
Big Time Waffles	\$0	\$319
Golden Apple Cinnamon Waffles	\$309	\$0
Wine	\$269	\$792
Good Chardonnay Wine	\$66	\$0
Good Light Wine	\$0	\$16
Pearl Chardonnay	\$202	\$776
Yogurt	\$57	\$5 679
Even Better Blueberry Yogurt	\$57	\$806
Even Better Strawberry Yogurt	\$0	\$4 699
Gorilla Blueberry Yogurt	\$0	\$70
Gorilla Strawberry Yogurt	\$0	\$103

JOHN DAVIS

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 0%

Target Revenue Increase = 110%



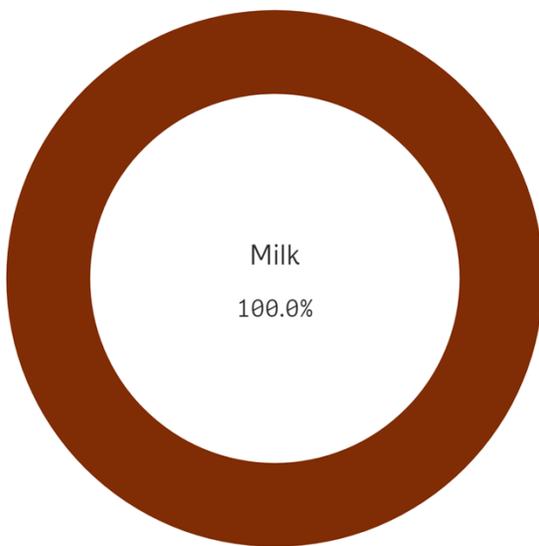
Revenue by Products

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Revenue by Products

Total Revenue = \$137

Product Sub Group Desc	Revenue
Milk	136,88



SALES

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Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$137	\$41 486
Bologna	\$0	\$118
Red Spade Beef Bologna	\$0	\$118
Cheese	\$0	\$3 098
Club Cheese Spread	\$0	\$346
Club Muenster Cheese	\$0	\$2 572
Gorilla Mild Cheddar Cheese	\$0	\$181
Deli Meats	\$0	\$456
Moms Sliced Turkey	\$0	\$456
Milk	\$137	\$0
Gorilla 1% Milk	\$137	\$0
Preserves	\$0	\$12 394
BBB Best Apple Preserves	\$0	\$12 394
Sliced Bread	\$0	\$395
Great Wheat Bread	\$0	\$395
Soda	\$0	\$6 758
Fabulous Cola	\$0	\$4 469
Fabulous Cream Soda	\$0	\$2 289
Soup	\$0	\$205
Blue Label Turkey Noodle Soup	\$0	\$123
Bravo Beef Soup	\$0	\$82
Tuna	\$0	\$295
Just Right Canned Tuna in Oil	\$0	\$295
TV Dinner	\$0	(\$24)
Big Time Chicken TV Dinner	\$0	(\$24)
Yogurt	\$0	\$17 791
Club Blueberry Yogurt	\$0	\$17 791

JANICE SCOTT

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 7%

Target Revenue Increase = 110%

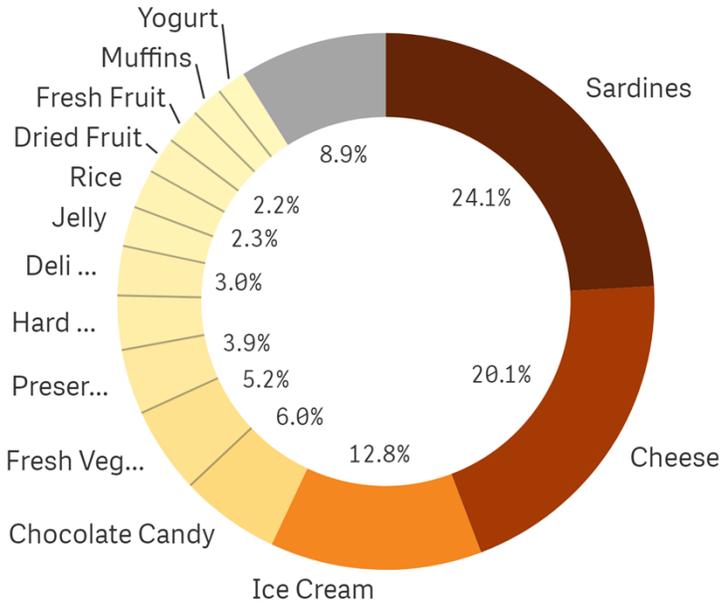


Revenue by Products

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Revenue by Products

Total Revenue = \$23,949



Product Sub Group Desc	Revenue
Sardines	5770,66
Cheese	4822,19
Ice Cream	3055,65
Chocolate Candy	1434,55
Fresh Vegetables	1245,83
Preserves	938,38
Hard Candy	779,12
Deli Meats	712,30
Jelly	575,66
Rice	558,72
Dried Fruit	525,72
Fresh Fruit	515,24
Muffins	463,64
Yogurt	420,34
	2131,42

SALES

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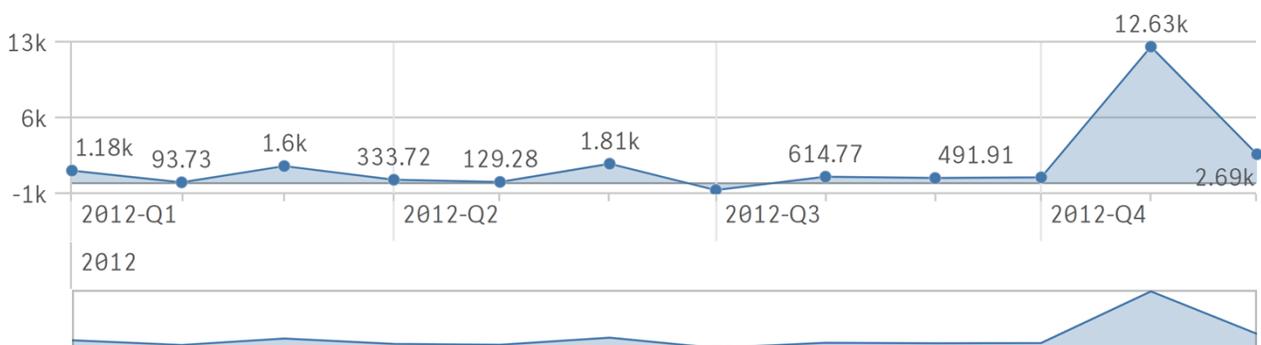
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$23 950	\$10 357
Beer	\$140	\$0
Walrus Imported Beer	\$140	\$0
Bologna	\$63	\$0
Red Spade Beef Bologna	\$63	\$0
Canned Fruit	\$68	\$0
Applause Canned Mixed Fruit	\$68	\$0
Canned Vegetables	\$5	\$55
Better Canned String Beans	\$0	\$55
Bravo Canned Yams	\$5	\$0
Cheese	\$4 822	\$1 889
Club Cheese Spread	\$2 095	\$0
Club Sharp Cheddar Cheese	\$1 841	\$0
Club String Cheese	\$559	\$1 024
Gorilla Havarti Cheese	\$161	\$444
Gorilla Low Fat String Cheese	\$167	\$0
Gorilla Mild Cheddar Cheese	\$0	\$362
Gorilla Sharp Cheddar Cheese	\$0	\$60
Chips	\$333	\$0
Fast BBQ Potato Chips	\$214	\$0
Nationeel Corn Chips	\$56	\$0
Nationeel Potato Chips	\$63	\$0
Chocolate Candy	\$1 435	\$0
Atomic Mint Chocolate Bar	\$1 387	\$0
Choice Mint Chocolate Bar	\$47	\$0
Coffee	\$0	\$213
Landslide Columbian Coffee	\$0	\$164
Super Columbian Coffee	\$0	\$49

Cookies	\$143	\$3
Best Choice Graham Crackers	\$0	\$3
Nationeel Chocolate Chip Cookies	\$71	\$0
Nationeel Sugar Cookies	\$71	\$0
Crackers	\$0	\$10
Best Choice Sesame Crackers	\$0	\$10
Deli Meats	\$712	\$0
Moms Corned Beef	\$255	\$0
Moms Sliced Ham	\$137	\$0
Moms Sliced Turkey	\$320	\$0
Dips	\$92	\$0
Nationeel Salsa Dip	\$92	\$0
Dried Fruit	\$526	\$5
Best Choice Grape Fruit Roll	\$0	\$5
Fast Dried Apples	\$446	\$0
Nationeel Dried Apricots	\$80	\$0
Eggs	\$137	\$66
Jumbo Large Eggs	\$0	\$66
Urban Large Eggs	\$69	\$0
Urban Small Brown Eggs	\$69	\$0
Fresh Fruit	\$515	\$479
Ebony Cantelope	\$63	\$0
Ebony Fancy Plums	\$0	\$375
Ebony Lemons	\$0	\$99
Ebony Oranges	\$86	\$0
Ebony Plums	\$0	\$6
Ebony Tangerines	\$88	\$0
High Top Golden Delcious Apples	\$34	\$0
High Top Macintosh Apples	\$243	\$0
Fresh Vegetables	\$1 246	\$432
Ebony Cauliflower	\$0	\$41

Ebony Lettuce	\$0	\$25
Ebony New Potatos	\$32	\$293
High Top Baby Onion	\$144	\$0
High Top Corn on the Cob	\$194	\$0
Tell Tale Broccoli	\$0	\$74
Tell Tale Onions	\$726	\$0
Tell Tale Tomatos	\$150	\$0
Frozen Vegetables	\$11	\$202
Big Time Frozen Broccoli	\$11	\$0
Big Time Frozen Carrots	\$0	\$37
Golden Frozen Broccoli	\$0	\$165
Hard Candy	\$779	\$0
Atomic Spicy Mints	\$223	\$0
Thresher Spicy Mints	\$556	\$0
Hot Dogs	\$0	\$258
Moms Chicken Hot Dogs	\$0	\$258
Ice Cream	\$3 056	\$0
Big Time Ice Cream Sandwich	\$26	\$0
Imagine Popsicles	\$3 030	\$0
Jelly	\$576	\$0
BBB Best Grape Jelly	\$576	\$0
Muffins	\$464	\$0
Colony English Muffins	\$464	\$0
Nuts	\$305	\$0
Ebony Canned Peanuts	\$176	\$0
High Top Mixed Nuts	\$129	\$0
Peanut Butter	\$25	\$0
Landslide Chunky Peanut Butter	\$25	\$0
Pizza	\$0	\$173
Golden Frozen Pepperoni Pizza	\$0	\$149
Imagine Frozen Pepperoni Pizza	\$0	\$24

Popcorn	\$7	\$0
Fast Low Fat Popcorn	\$7	\$0
Preserves	\$938	\$0
BBB Best Apple Preserves	\$4	\$0
Landslide Low Fat Apple Butter	\$128	\$0
Super Strawberry Preserves	\$807	\$0
Rice	\$559	\$0
Shady Lake Rice Medly	\$140	\$0
Shady Lake Thai Rice	\$419	\$0
Sardines	\$5 771	\$0
Better Fancy Canned Sardines	\$5 771	\$0
Sliced Bread	\$0	\$526
Great Wheat Bread	\$0	\$526
Soda	\$0	\$5 772
Fabulous Cola	\$0	\$2 793
Fabulous Cream Soda	\$0	\$2 861
Washington Diet Cola	\$0	\$118
Sour Cream	\$71	\$0
Even Better Sour Cream	\$71	\$0
Spices	\$128	\$0
Landslide Salt	\$128	\$0
Tofu	\$0	\$188
Tell Tale Firm Tofu	\$0	\$188
TV Dinner	\$257	\$20
Big Time Chicken TV Dinner	\$0	\$20
Golden Chicken TV Dinner	\$257	\$0
Waffles	\$0	\$65
Golden Blueberry Waffles	\$0	\$65
Wine	\$347	\$0
Pearl Chardonnay	\$277	\$0
Pearl White Zinfandel Wine	\$70	\$0

Yogurt	\$420	\$0
Gorilla Blueberry Yogurt	\$211	\$0
Gorilla Strawberry Yogurt	\$209	\$0

EDWARD SMITH

REVENUE

Sed ut perspiciatis unde omnis iste natus error sit voluptatem accusantium doloremque laudantium, totam rem aperiam, eaque ipsa quae ab illo inventore veritatis et quasi architecto beatae vitae dicta sunt explicabo.

Revenue vs Last Year's Revenue

Sed ut perspiciatis unde omnis iste natus error sit voluptatem accusantium doloremque laudantium, totam rem aperiam, eaque ipsa quae ab illo inventore veritatis et quasi architecto beatae vitae dicta sunt explicabo.

Revenue vs Last Year Revenue = 386%

Target Revenue Increase = 110%

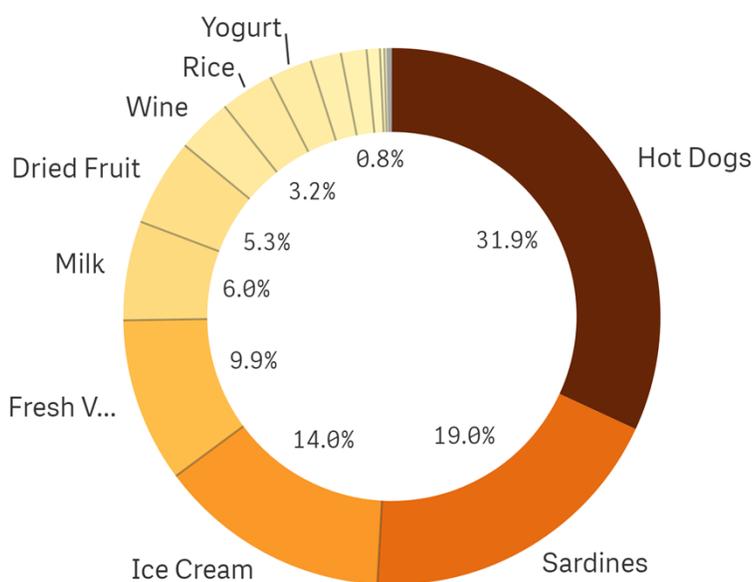


Revenue by Products

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Revenue by Products

Total Revenue = \$8,475



Product Sub Group Desc	Revenue
Hot Dogs	2703,20
Sardines	1607,56
Ice Cream	1187,00
Fresh Vegetables	839,48
Milk	506,13
Dried Fruit	445,35
Wine	280,16
Rice	273,60
Yogurt	217,90
Soup	156,57
Chocolate Candy	130,49
Coffee	67,58
Hard Candy	22,31
Fresh Fruit	10,33
	27,78

SALES

Sed ut perspiciatis unde omnis iste natus error sit voluptatem accusantium doloremque laudantium, totam rem aperiam, eaque ipsa quae ab illo inventore veritatis et quasi architecto beatae vitae dicta sunt explicabo.

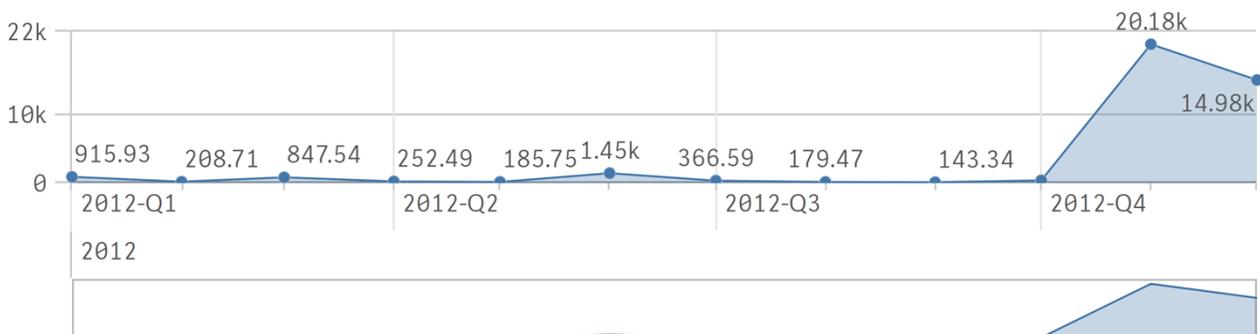
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$8 476	\$4 762
Bologna	\$3	\$0
Red Spade Low Fat Bologna	\$3	\$0
Canned Fruit	\$5	\$0
Green Ribbon Canned Mixed Fruit	\$5	\$0
Canned Vegetables	\$8	\$0
Just Right Canned Yams	\$8	\$0
Chocolate Candy	\$130	\$0
Atomic Mint Chocolate Bar	\$130	\$0
Coffee	\$68	\$0
BBB Best Decaf Coffee	\$68	\$0
Cookies	\$4	\$0
Nationeel Chocolate Chip Cookies	\$4	\$0
Dips	\$3	\$0
Fast Avocado Dip	\$3	\$0
Dried Fruit	\$445	\$0
Best Choice Golden Raisins	\$118	\$0
Fast Dried Apples	\$327	\$0
Eggs	\$1	\$0
Blue Medal Large Brown Eggs	\$1	\$0
French Fries	\$0	\$100
Big Time Home Style French Fries	\$0	\$100
Fresh Fruit	\$10	\$0
Ebony Macintosh Apples	\$7	\$0
Ebony Tangerines	\$4	\$0
Fresh Vegetables	\$839	\$1 682
Ebony New Potatos	\$16	\$79
Ebony Prepared Salad	\$0	\$1 603

Ebony Sweet Peas	\$72	\$0
Tell Tale Baby Onion	\$3	\$0
Tell Tale Onions	\$748	\$0
Frozen Vegetables	\$1	\$0
Golden Frozen Peas	\$1	\$0
Hard Candy	\$22	\$0
Atomic Mints	\$22	\$0
Hot Dogs	\$2 703	\$642
Cutting Edge Turkey Hot Dogs	\$96	\$0
Red Spade Turkey Hot Dogs	\$2 607	\$642
Ice Cream	\$1 187	\$0
Imagine Popsicles	\$1 187	\$0
Milk	\$506	\$319
Gorilla 1% Milk	\$333	\$319
Gorilla Chocolate Milk	\$174	\$0
Muffins	\$0	\$226
Colony Blueberry Muffins	\$0	\$226
Pancake Mix	\$3	\$0
Golden Pancake Mix	\$3	\$0
Rice	\$274	\$0
Shady Lake Rice Medly	\$137	\$0
Shady Lake Thai Rice	\$137	\$0
Sardines	\$1 608	\$1 583
Better Fancy Canned Sardines	\$1 608	\$1 583
Soup	\$157	\$0
Blue Label Rice Soup	\$2	\$0
Just Right Chicken Ramen Soup	\$155	\$0
Wine	\$280	\$0
Pearl Chardonnay	\$280	\$0
Yogurt	\$218	\$209
Gorilla Blueberry Yogurt	\$218	\$209

JOSE BOWEN

REVENUE

Sed ut perspiciatis unde omnis iste natus error sit voluptatem accusantium doloremque laudantium, totam rem aperiam, eaque ipsa quae ab illo inventore veritatis et quasi architecto beatae vitae dicta sunt explicabo.

Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue =

Target Revenue Increase = 110%

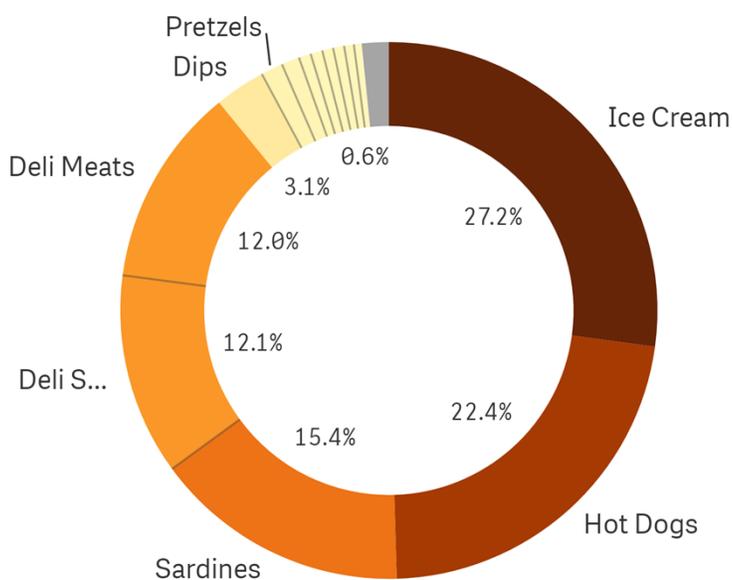


Revenue by Products

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Revenue by Products

Total Revenue = \$15,824



Product Sub Group Desc	Revenue
Ice Cream	4298,18
Hot Dogs	3539,64
Sardines	2440,19
Deli Salads	1921,65
Deli Meats	1900,68
Dips	483,00
Pretzels	209,02
Cheese	171,65
Dried Fruit	114,86
Soup	113,20
Fresh Vegetables	104,60
French Fries	104,58
Jelly	93,13
Soda	73,51
	255,95

SALES

Sed ut perspiciatis unde omnis iste natus error sit voluptatem accusantium doloremque laudantium, totam rem aperiam, eaque ipsa quae ab illo inventore veritatis et quasi architecto beatae vitae dicta sunt explicabo.

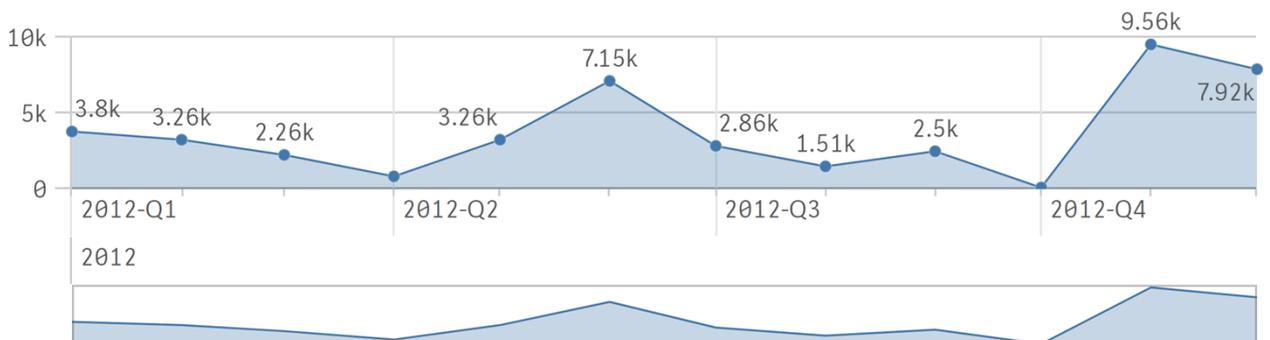
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$15 824	\$0
Canned Vegetables	\$12	\$0
Better Canned String Beans	\$12	\$0
Cheese	\$172	\$0
Gorilla Low Fat String Cheese	\$172	\$0
Chips	\$22	\$0
Nationeel Potato Chips	\$22	\$0
Deli Meats	\$1 901	\$0
Moms Sliced Turkey	\$1 901	\$0
Deli Salads	\$1 922	\$0
Red Spade Low Fat Cole Slaw	\$1 922	\$0
Dips	\$483	\$0
Best Choice Fondue Mix	\$483	\$0
Dried Fruit	\$115	\$0
Fast Dried Apples	\$115	\$0
French Fries	\$105	\$0
Big Time Home Style French Fries	\$105	\$0
Fresh Fruit	\$36	\$0
High Top Golden Delcious Apples	\$36	\$0
Fresh Vegetables	\$105	\$0
Ebony New Potatos	\$16	\$0
High Top Tomatos	\$88	\$0
Hot Dogs	\$3 540	\$0
Red Spade Foot-Long Hot Dogs	\$919	\$0
Red Spade Turkey Hot Dogs	\$2 621	\$0
Ice Cream	\$4 298	\$0
Imagine Popsicles	\$4 298	\$0
Jelly	\$93	\$0

Super Apple Jelly	\$93	\$0
Milk	\$72	\$0
Gorilla 1% Milk	\$72	\$0
Oysters	\$17	\$0
Blue Label Fancy Canned Oysters	\$17	\$0
Pasta	\$25	\$0
Discover Spaghetti	\$25	\$0
Popcorn	\$72	\$0
Best Choice No Salt Popcorn	\$72	\$0
Pretzels	\$209	\$0
Nationeel Salted Pretzels	\$209	\$0
Sardines	\$2 440	\$0
Better Fancy Canned Sardines	\$2 440	\$0
Soda	\$74	\$0
Fabulous Cream Soda	\$74	\$0
Soup	\$113	\$0
Just Right Beef Soup	\$108	\$0
Just Right Rice Soup	\$5	\$0

CHERYLE SINCOCK

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 113%

Target Revenue Increase = 110%

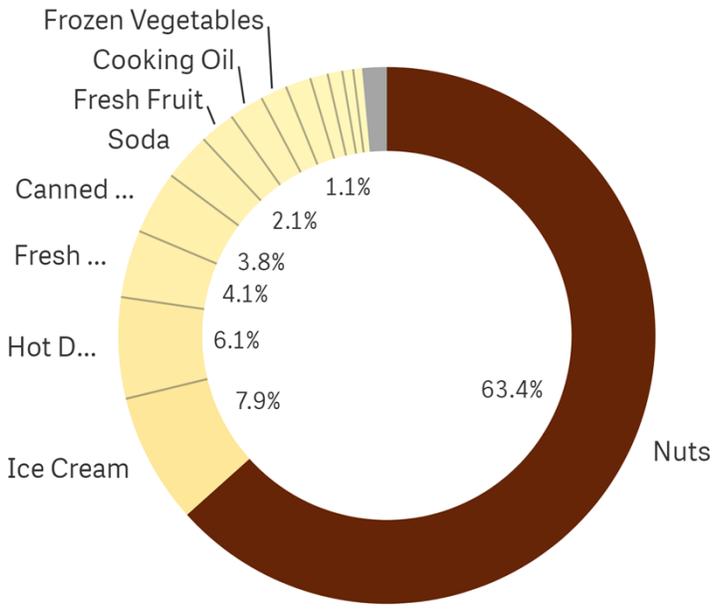


Revenue by Products

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Revenue by Products

Total Revenue = \$11,781



Product Sub Group Desc	Revenue
Nuts	7464,24
Ice Cream	924,94
Hot Dogs	716,25
Fresh Vegetables	478,98
Canned Vegetables	448,72
Soda	340,00
Fresh Fruit	251,70
Cooking Oil	246,07
Frozen Vegetables	188,19
Shellfish	179,62
Preserves	124,58
Chips	103,82
Sliced Bread	77,47
Soup	62,65
	173,99

SALES

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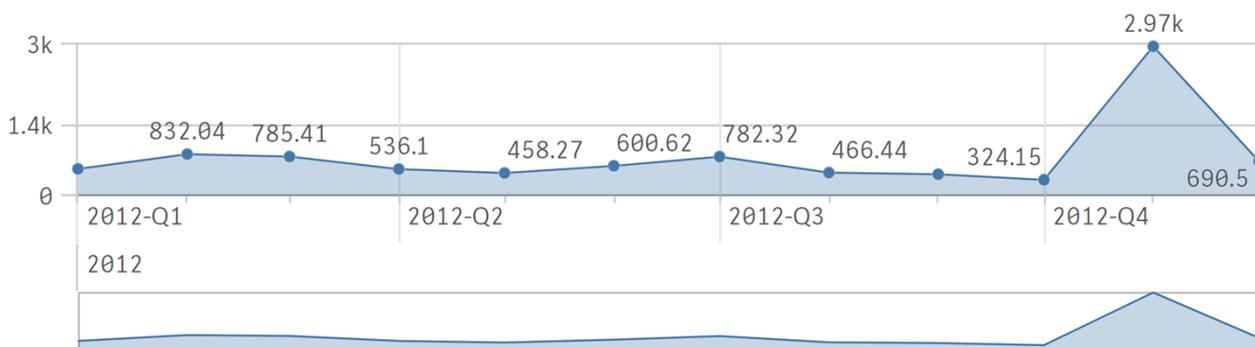
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$11 781	\$2 058
Bologna	\$0	\$34
American Beef Bologna	\$0	\$34
Canned Vegetables	\$449	\$0
Bravo Canned Tomatos	\$223	\$0
Bravo Canned Yams	\$225	\$0
Cereal	\$27	\$0
Radius Grits	\$27	\$0
Chips	\$104	\$93
Fast BBQ Potato Chips	\$104	\$0
Nationeel Corn Chips	\$0	\$93
Chocolate	\$0	\$49
Super Hot Chocolate	\$0	\$49
Chocolate Candy	\$0	\$31
Choice Semi-Sweet Chocolate Bar	\$0	\$31
Coffee	\$0	\$190
Landslide French Roast Coffee	\$0	\$190
Cookies	\$36	\$49
Best Choice Chocolate Chip Cookies	\$0	\$49
Fast Low Fat Cookies	\$36	\$0
Cooking Oil	\$246	\$215
BBB Best Corn Oil	\$17	\$0
Landslide Canola Oil	\$0	\$61
Landslide Corn Oil	\$0	\$20
Landslide Sesame Oil	\$229	\$0
Landslide Vegetable Oil	\$0	\$134
Crackers	\$20	\$49
Best Choice Cheese Crackers	\$20	\$0

Best Choice Sesame Crackers	\$0	\$49
Dips	\$5	\$155
Best Choice Fondue Mix	\$0	\$155
Fast Fondue Mix	\$5	\$0
Dried Fruit	\$0	\$79
Best Choice Apple Fruit Roll	\$0	\$49
Fast Dried Apples	\$0	\$30
Eggs	\$0	\$22
Blue Medal Small Brown Eggs	\$0	\$22
Fresh Fruit	\$252	\$102
High Top Golden Delicious Apples	\$80	\$0
Tell Tale Limes	\$172	\$0
Tell Tale Macintosh Apples	\$0	\$102
Fresh Vegetables	\$479	\$0
Ebony Prepared Salad	\$479	\$0
Frozen Vegetables	\$188	\$0
Imagine Frozen Corn	\$188	\$0
Hamburger	\$0	\$61
Quick Seasoned Hamburger	\$0	\$61
Hard Candy	\$21	\$0
Atomic Mints	\$21	\$0
Hot Dogs	\$716	\$0
Red Spade Foot-Long Hot Dogs	\$716	\$0
Ice Cream	\$925	\$0
Big Time Ice Cream	\$57	\$0
Imagine Popsicles	\$868	\$0
Jam	\$0	\$183
Landslide Grape Jam	\$0	\$183
Nuts	\$7 464	\$167
Ebony Mixed Nuts	\$0	\$49
High Top Walnuts	\$7 464	\$0

Tell Tale Walnuts	\$0	\$119
Pasta	\$24	\$0
Discover Spaghetti	\$24	\$0
Peanut Butter	\$0	\$90
Landslide Extra Chunky Peanut Butter	\$0	\$90
Pizza	\$0	\$44
Imagine Frozen Pepperoni Pizza	\$0	\$44
Popsicles	\$21	\$0
Big Time Orange Popsicles	\$21	\$0
Preserves	\$125	\$0
Landslide Low Fat Apple Butter	\$125	\$0
Rice	\$0	\$20
Discover Thai Rice	\$0	\$20
Shellfish	\$180	\$0
Kiwi Scallops	\$180	\$0
Sliced Bread	\$77	\$40
Colony Wheat Bread	\$77	\$0
Great Pumpernickel Bread	\$0	\$40
Soda	\$340	\$0
Token Cola	\$340	\$0
Soup	\$63	\$168
Bravo Vegetable Soup	\$0	\$122
Just Right Chicken Soup	\$0	\$46
Just Right Rice Soup	\$63	\$0
Sugar	\$0	\$49
Super Brown Sugar	\$0	\$49
Tofu	\$20	\$0
Tell Tale Firm Tofu	\$20	\$0
Wine	\$0	\$166
Good Chardonnay Wine	\$0	\$166

DON SIMMONS

REVENUE

Sed ut perspiciatis unde omnis iste natus error sit voluptatem accusantium doloremque laudantium, totam rem aperiam, eaque ipsa quae ab illo inventore veritatis et quasi architecto beatae vitae dicta sunt explicabo.

Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue =

Target Revenue Increase = 110%

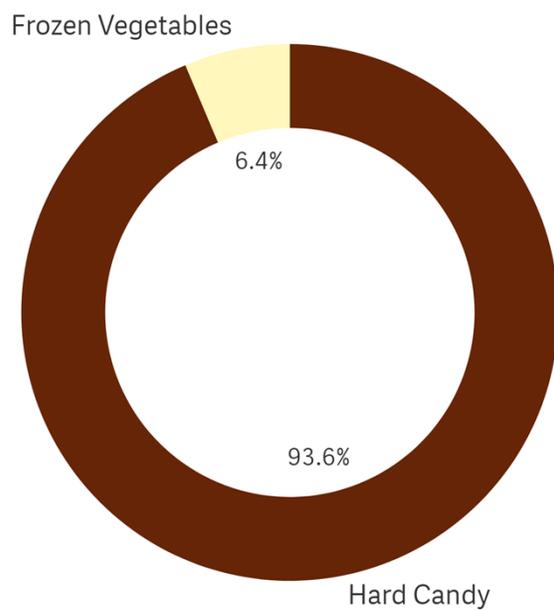


Revenue by Products

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Revenue by Products

Total Revenue = \$303



Product Sub Group Desc	Revenue
Hard Candy	283,69
Frozen Vegetables	19,27

SALES

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Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$303	\$0
Frozen Vegetables	\$19	\$0
Golden Frozen Corn	\$19	\$0
Hard Candy	\$284	\$0
Thresher Spicy Mints	\$284	\$0

DENNIS JOHNSON

REVENUE

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Revenue vs Last Year's Revenue

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Revenue vs Last Year Revenue = 11,166%

Target Revenue Increase = 110%



Revenue by Products

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Revenue by Products

Total Revenue = \$0

Product Sub Group Desc	Revenue
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SALES

Sed ut perspiciatis unde omnis iste natus error sit voluptatem accusantium doloremque laudantium, totam rem aperiam, eaque ipsa quae ab illo inventore veritatis et quasi architecto beatae vitae dicta sunt explicabo.

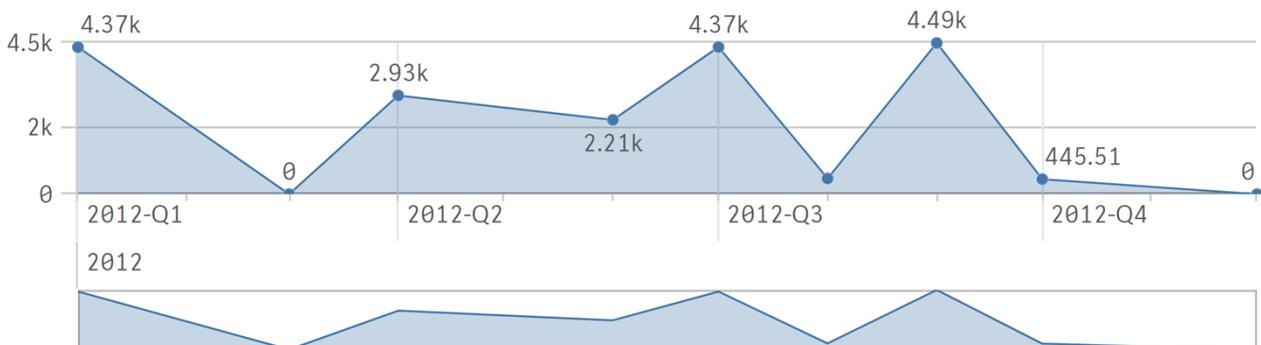
Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

DONNA BROWN

REVENUE

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Revenue vs Last Year's Revenue

Sed ut perspiciatis unde omnis iste natus error sit voluptatem accusantium doloremque laudantium, totam rem aperiam, eaque ipsa quae ab illo inventore veritatis et quasi architecto beatae vitae dicta sunt explicabo.

Revenue vs Last Year Revenue =

Target Revenue Increase = 110%



Revenue by Products

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Revenue by Products

Total Revenue = \$0

Product Sub Group Desc	Revenue
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SALES

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Average Sales

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Average Sales Per Day



CRAIG AMUNDSON

REVENUE

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Revenue vs Last Year's Revenue

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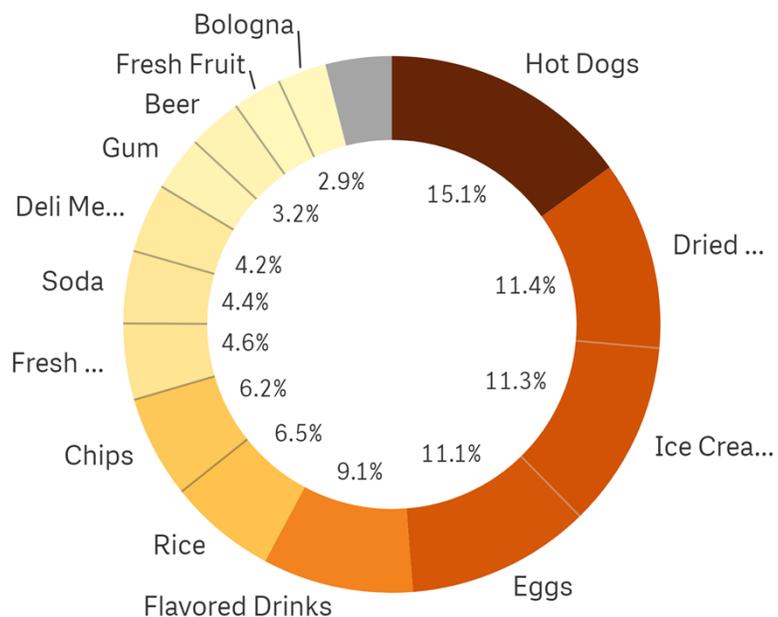


Revenue by Products

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Revenue by Products

Total Revenue = \$21,541



Product Sub Group Desc	Revenue
Hot Dogs	3242,50
Dried Fruit	2446,30
Ice Cream	2423,96
Eggs	2387,40
Flavored Drinks	1954,40
Rice	1396,80
Chips	1328,32
Fresh Vegetables	987,72
Soda	940,36
Deli Meats	898,76
Gum	712,24
Beer	698,40
Fresh Fruit	633,90
Bologna	631,40
	858,04

SALES

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Average Sales

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Average Sales Per Day



CY Sales vs LY Sales

	CY Sales	LY Sales
Totals	\$21 541	\$0
Beer	\$698	\$0
Walrus Imported Beer	\$698	\$0
Bologna	\$631	\$0
Red Spade Beef Bologna	\$631	\$0
Canned Vegetables	\$115	\$0
Bravo Canned Tomatos	\$115	\$0
Chips	\$1 328	\$0
Fast BBQ Potato Chips	\$1 045	\$0
Fast Corn Chips	\$283	\$0
Deli Meats	\$899	\$0
Moms Sliced Ham	\$274	\$0
Moms Sliced Turkey	\$625	\$0
Deli Salads	\$255	\$0
Moms Potato Salad	\$255	\$0
Donuts	\$335	\$0
Best Choice Frosted Donuts	\$335	\$0
Dried Fruit	\$2 446	\$0
Best Choice Golden Raisins	\$1 667	\$0
Fast Dried Apples	\$780	\$0
Eggs	\$2 387	\$0
Urban Large Brown Eggs	\$1 913	\$0
Urban Small Brown Eggs	\$474	\$0
Flavored Drinks	\$1 954	\$0
Token Apple Drink	\$1 954	\$0
Fresh Fruit	\$634	\$0
Ebony Cantelope	\$634	\$0
Fresh Vegetables	\$988	\$0

High Top Garlic	\$988	\$0
Gum	\$712	\$0
Atomic Bubble Gum	\$712	\$0
Hot Dogs	\$3 243	\$0
Red Spade Turkey Hot Dogs	\$3 243	\$0
Ice Cream	\$2 424	\$0
Imagine Popsicles	\$2 424	\$0
Jam	\$153	\$0
Landslide Strawberry Jam	\$153	\$0
Rice	\$1 397	\$0
Shady Lake Rice Medly	\$1 397	\$0
Soda	\$940	\$0
Washington Cream Soda	\$940	\$0